

Business Management SaaS

Full business solution for CCIF 100% Cloud

Email: jnguyen@atemiscloud.com

The company



International offices. Sales and Dev.

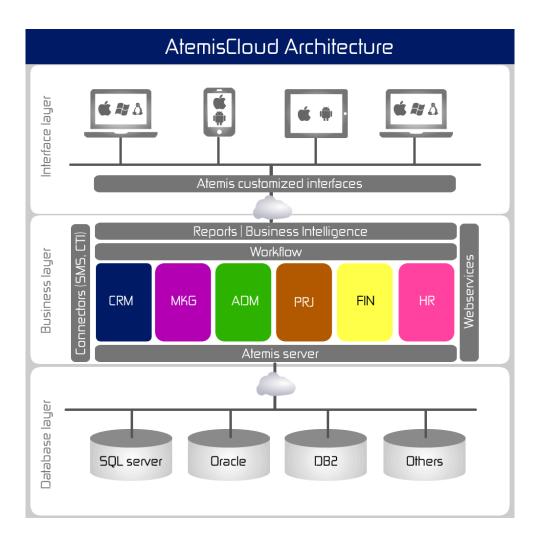


At 06/2020: Ukraine: 6, Vietnam: 10, Thailand: 1, Africa: 4, Mexico: 1, Poland: 2, France: 2, USA: 1, Singapore 2, Beirut: 1 + 24 freelancers. 8 legal entities. 5 sales offices. Technical teams in Vietnam and West Ukraine.

AtemisCloud

A proven robust architecture

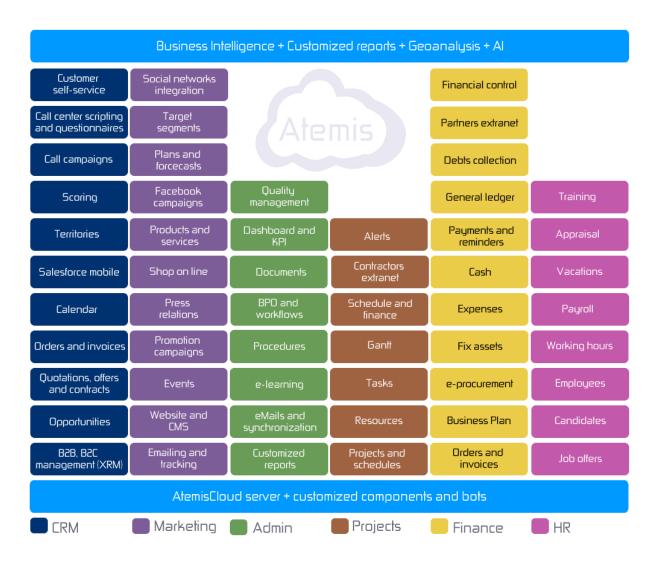




- √ developed over 20 years
- ✓ 1 million lines of code
- \checkmark 220.000 hrs = 122 yrs/m
- √ 510+ features
- √ 300+ engineers
- √ 1500 customers

All in One. All you need is here





References































































Features for CCIF



20 years experience with CCIF

CRM & Marketing

- XRM (companies, members, prospects, suppliers...)
- Communication tools (Emails, Messenger, WhatsApp, Zalo,..)
- E-mailing and newsletters
- Full events management
- Opportunities management
- Extranet for the members
- Mobile application

Finance

- Memberships management
- Quotations list
- Invoices management
- Expenses management

Administration

- Multi calendars
- Documents management
- Contracts management
- Reports and dashboards
- Export book of Members
- Commissions management









HR

- Recruitment management
- Candidates management
- Employees and holidays



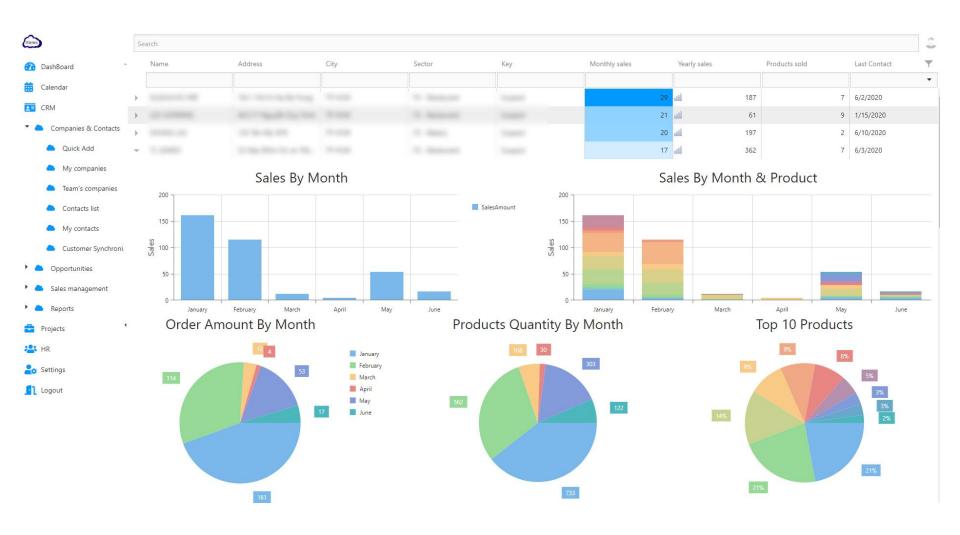
Companies list



Alemis	S	earch										,
DashBoard		My companies				64	280	4,640)			
Calendar	Ent	er text to search				Active Customers	Month MVND	YTD MVI				
CRM		Name	Address		Sector	V	Manufacture	Veed		0	Last Contact	
Companies & Contacts		Name	Address	City	Sector	Key	Monthly sales	Yearly sale	25	Products sold	Last Contact	
Quick Add	>							29 .000	187	7	6/2/2020	
My companies	>							21 :000	61	9	1/15/2020	
Team's companies	-							20 000	197	2	6/10/2020	
Contacts list	>							17 .000	362	7	6/3/2020	
My contacts	+							16 100	193	10	6/1/2020	
	>							9 .00	34	7	6/16/2020	
 Customer Synchroni 	-							9 100	88	2	6/1/2020	
Opportunities	>							8 :000	50	2	6/10/2020	
Sales management	-							8 .000	101	5	6/16/2020	
Reports	>							7 :000	31	9	6/5/2020	
Projects	٠,							7 :000	29	3	1/3/2020	
HR.	>							6 .000	17	2	6/9/2020	
Settings	-							5 .000	22	2	6/5/2020	
**************************************	>							5 .000	28	4	6/10/2020	
Logout	-							5	33	3	6/12/2020	
	>							4 :000	17	2	11/28/2019	
	-							4 .00	1,833	1	6/16/2020	
	>							4 :000	45	2	6/16/2020	
	-							4 .800	277	1	6/2/2020	
	>							4 000	32	8	6/19/2018	

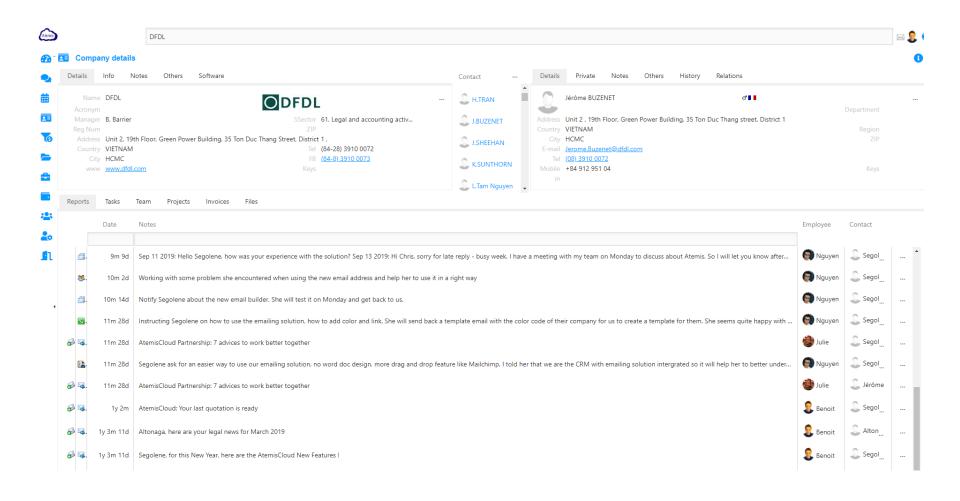
Company's sales overview





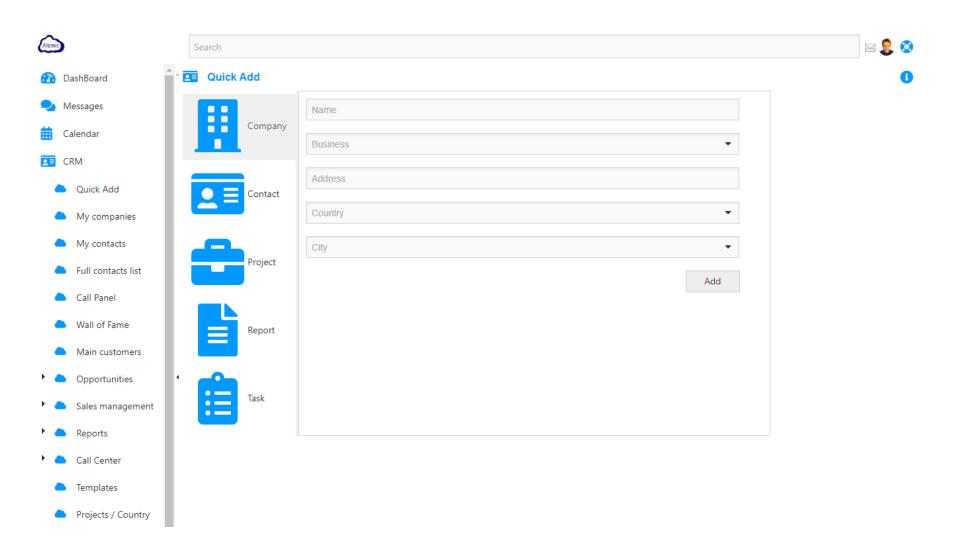
Company details





Quick add





Contacts list



		Lastname	FirstName	Company	Position	Email	Tel	Department	Activities
2	a	LIENDICK	- P	ANIZ	D' 1	HENDICKO	0644760000		
	3	HENDICK	Ewelin	ANZ	Director	HENDICK@test.atm	0644768900	Accounting	2
ز		Bridges	Anthony		Director	abridges@test.atm	9090446755	IT engineers	2
ز		AKHAT	Assiya		Manager	assiya.akhat@test.atm		Direction	2
ز	(Abomo	Gerard		Marketing	Gr@gmail.com		Direction	2
ز	8	EWERATRT	Wim		coo	EWERATRT@test.atm		Accounting	2
ì	0	SAMPERS	Wim		Director	SAMPERS@test.atm		Direction	2
í	190	Roux	Pascal	Renault	Director	Pc@gmail.com	987654321	Direction	2
j	8	Jurnjack	Nicolas		Director	nicolas.bred@test.atm		Direction	1
ز	0	DUPONT	Alexander	BORIS	Director	a.dupont@test.atm		Direction	1
í	0	LEGRAND	Aurélie		Director	aurelie.legrand@test.atm		Direction	1
ì	0	Aldana	Melissa	ALC	Manager	Ma@gmail.com	987654321	Sales	1
ì		BEAN	Mr		Director	Mb@gmail.com		Communication	1
ì	0	Desmarest	Thierry		Director	Desmarest@test.atm		Accounting	1
ز	•	Dyevre	Frederic	ATM	Director	Dyevre@test.atm	0972153768	Accounting	1
ز	0	Lopez	Marc		Director	Lopez@test.atm		Accounting	1
ز	0	Khoudzyk	Victoria		Finances	test.atm		Direction	1
ز	0	Скульска	Оксана		Director	test.atm		Accounting	1
4	0	test	test		Director	test.atm		Accounting	1

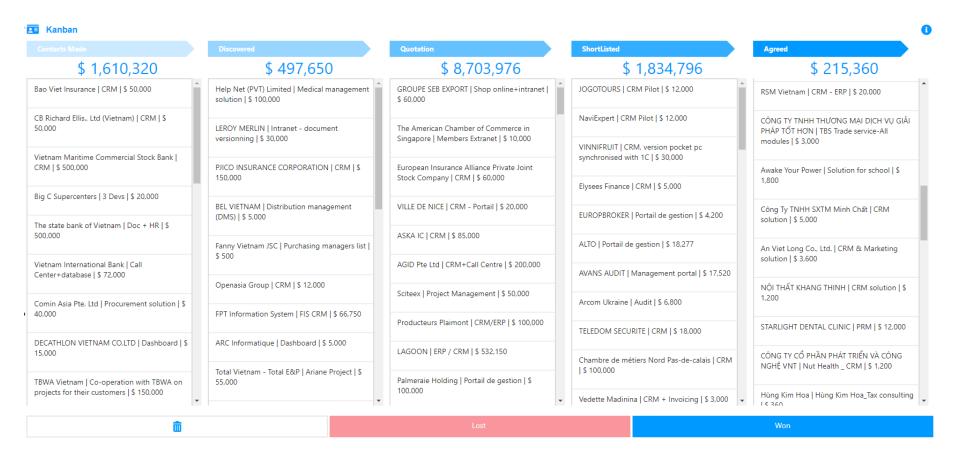
Reports list



	Date T	D. T	Company	Contact	Туре	Employee	Project Y	Notes	
j	08/26/2019	25	MODJO REST	Pauline Astier M	03.Meeting	NGOC LAM TRAN	Sales Activities	Chào rượu vang chi le	
i	08/26/2019	25	LUBU	THUẬN Ms	03.Meeting	NGOC LAM TRAN	Sales Activities	Chào sp sữa Arla: hiện .	
i	08/26/2019	25	HILLS BURGERIA	Mr Hai	03.Meeting	NGOC LAM TRAN	Sales Activities	Quán chủ yếu bán burg	
i	08/26/2019	25	Thaihoa resort	KHANH Ms	03.Meeting	NGOC LAM TRAN	Sales Activities	Khách hàng chỉ mới ch.	
i	08/25/2019	26	KHANHAN	Tuệ Mr	03.Meeting	NGOC LAM TRAN	Sales Activities	Chào Bắp Bò: hiện khác	
j	08/23/2019	28	VIVA RESORT	DUYÊN Ms	02.Call NGOC LAM TRAN		Sales Activities	resort mini, chỉ lấy bột	
i	08/23/2019	28	PDS	Hiếu Mr	03.Meeting	NGOC LAM TRAN	Sales Activities	Khảo sát lại giá thịt bắp	
i	08/23/2019	28	HOANGTRIEU RESORT	Thảo Ms	03.Meeting	NGOC LAM TRAN	Sales Activities	Chào khách hàng cắt lá	
i	08/22/2019	29	goa rest	Nagz Mr	02.Call	NGOC LAM TRAN	Sales Activities	KH không mua hàng	
i	08/22/2019	29	SANEDUNE BEACH	ÂN Ms	03.Meeting	NGOC LAM TRAN	Sales Activities	Chào lại sườn heo và g	
i	08/21/2019	30	MATADOR REST	HÙNG Mr	03.Meeting	NGOC LAM TRAN	Sales Activities	Khách cần hàng Ripeye	
i	08/21/2019	30	THE BEACH RESORT	Quỳnh M	03.Meeting	NGOC LAM TRAN	Sales Activities	KH ngưng hoạt động	
j	08/21/2019	30	TH GAITHAP	GÁI Ms	03.Meeting	NGOC LAM TRAN	Sales Activities	Chào khách hàng cắt lá.	
i	08/20/2019	31	SAILING CLUB	Tiến mr	03.Meeting	NGOC LAM TRAN	Sales Activities	Khách thông báo tháng	
i	08/20/2019	31	MUINE BAY	An M	03.Meeting	NGOC LAM TRAN	Sales Activities	KH chỉ mới chào, chưa .	
i	08/19/2019	32	PIZZA BELLE	In name	02.Call	NGOC LAM TRAN	Sales Activities	KH ngưng hoạt động	
i	08/19/2019	32	SONGVINH BAK	Vy Ms	03.Meeting	NGOC LAM TRAN	Sales Activities	Chào lại sữa tươi, vì giá.	

Opportunities list

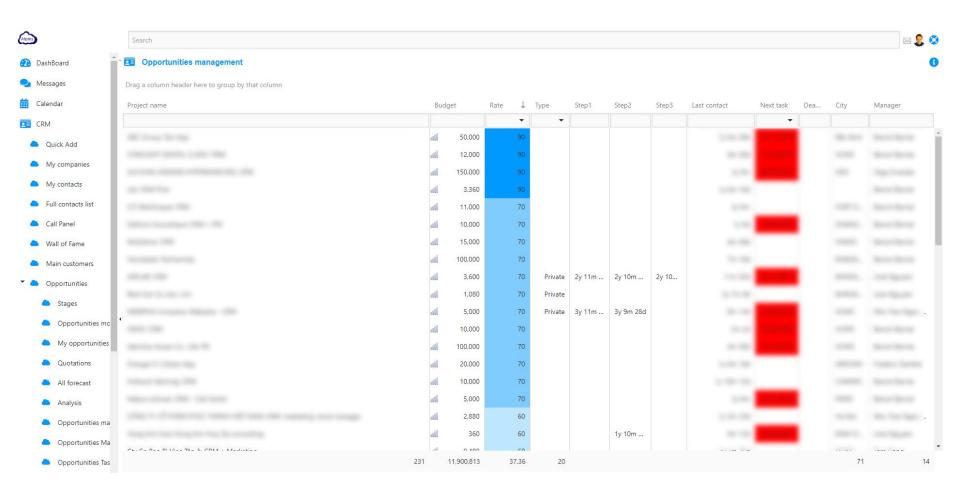




Drag and drop to move one opportunity to another stage, or to indicate lost or won.

Opportunities management





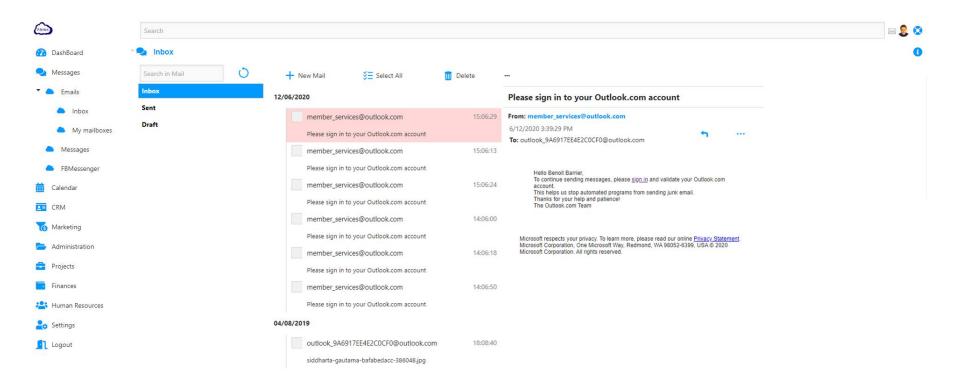
Quotations list



•	Se	earch								
Full contacts list	^ 💵	Quotations								
Call Panel	Dra	g a column head	er here to grou	ıp by that column						
Wall of Fame		Company T	Contact ▼	Delivery Date 🕎	Created on 🕎	Definition	Subject	$\overline{}$	Amount ↓ ▼	Manager 🕎
Main customers				•	•					
Opportunities Stages Opportunities mo My opportunities Quotations All forecast Analysis Opportunities ma	 		1/1	4/1/2019	3/30/2020	NVD specific Sales Order module: 1/ Development of the Sales order according to the mokeup provided by Pierre. 15 days 2/ Integration and test of Naviworld Webservices (Disconnected for Naviworld tests and connected to the Sales order): 10 days 3/ UAT management: 10 days. 4/ Follow up with Pierre and maintenance on the fly after launch in production: 12 days. (20.000 sales orders by month require a perfect level of quality from all NAV and AtemisCloud. With the standard quality level 3%, it means 600 sales orders to check by month) 5/ Partner follow up and project management. (2 days) Here are the reference documents: Word is the file with BRs. context and definition Excel is the UAT file (close to a functional specification document) • PPT is the mock-up file All new requirement (not taken into account in the reference documents provided) will be considered as a new development and will be subject to a new quotation.	Quotati N° 1297 02/2019	-		t term
 Opportunities Ma Opportunities Tas 	.	No. of Sec.	-	11/1/2018	2/13/2019	Trip Advisor Suspects Feature: Way of loading (1) + Clean Up (0.5) + Loading (Several mapping required) (2) + Manage suspects (new page with several actions) (3) + Reporting (1) + Test and training with NVD team (1) = Total (8.5 days)	Quotati N° 1297 - 10/20	- 3	10.00	1 Serve
Sales management Reports	, ,	1000	Name On the	5/6/2019	5/3/2019	Audit. CRM strategy advises and recommendations. 300.000 contacts to be cleaned. Audit to understand the marketing actions done, the data collected, the quality processes and provide CRM advises for the future implementation.	Quotati N° 1487 04/2019	-		1 Serve
Call Center Templates	 	Name and States	-	10/1/2018	10/2/2018	Tasks and Reports Calendar adaptations and changes - Following NVD structure and business requirements The Calendar will be usable both by the Desktop and Ipad version.	Quotati N° 1297 09/2018	-		1 Serve
Projects / Country	•	No.	100	10/8/2018	10/2/2018	CRM Master Plan according to NVD Business Requirements. 2 development days for the sales rep feature with tasks and reports.3 development days for the Managers feature with group by managers and full calculation of sales actions. This version is for Desktop only.	Quotati N° 1297 - 09/20	- 2		1 forms
Marketing Administration	 	Table Table To	Tital Specific	10/8/2018	10/8/2018	44 Top companies + 50 car dealers in Vietnam	Quotati N° 1459 10/2018	-		1 forms
Projects						Full HR solution for Idemitsu Vietnam. Set up in 2 months (45 working days). According to the description provided:	Quotati	on		

Email client

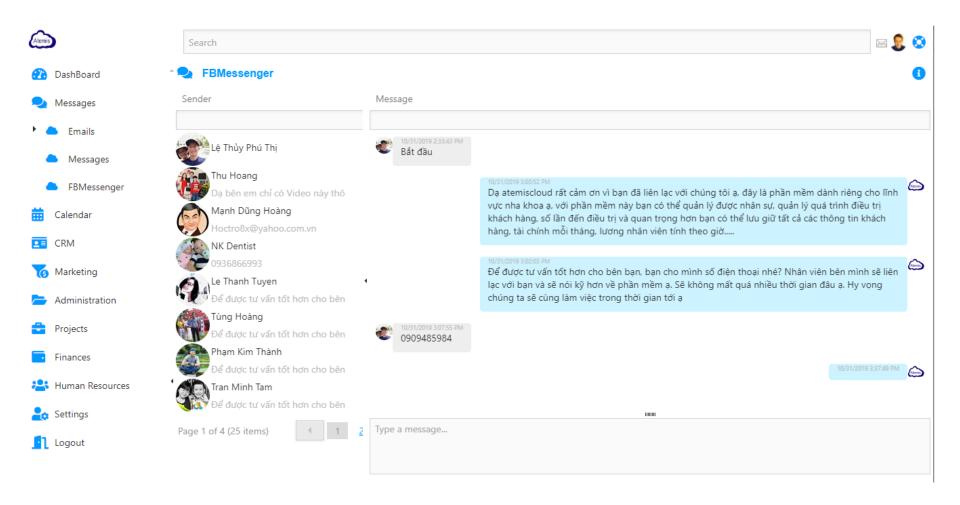




Office 365 Single Sign On and full integration. <u>Try it here</u>. Same for the calendar and contacts. Web / Ipad / Mobile

Messenger integration

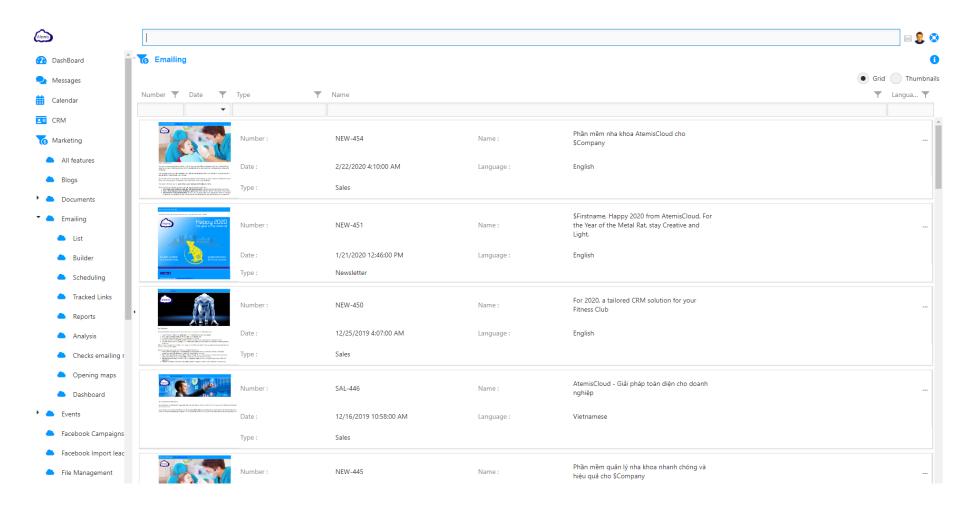




Facebook Single Sign On and full integration. Web / Ipad / Mobile

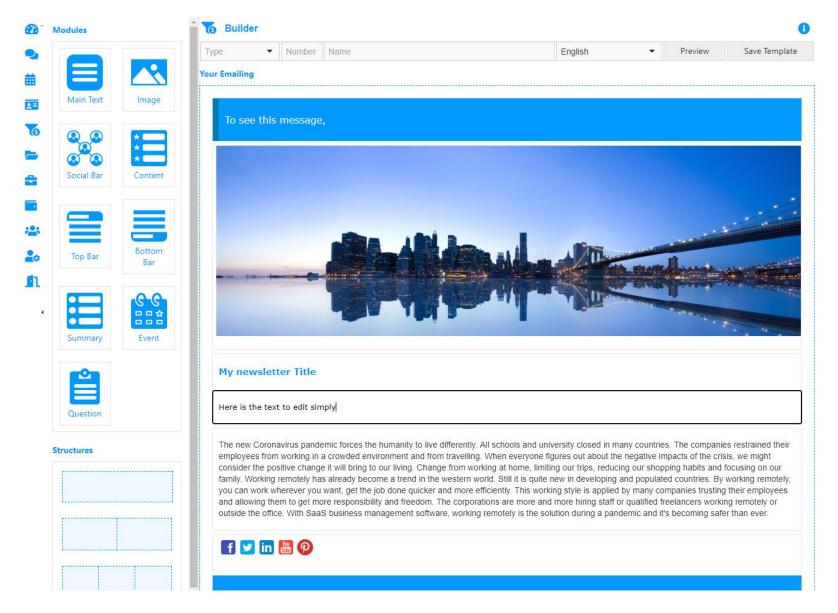
List of mailings





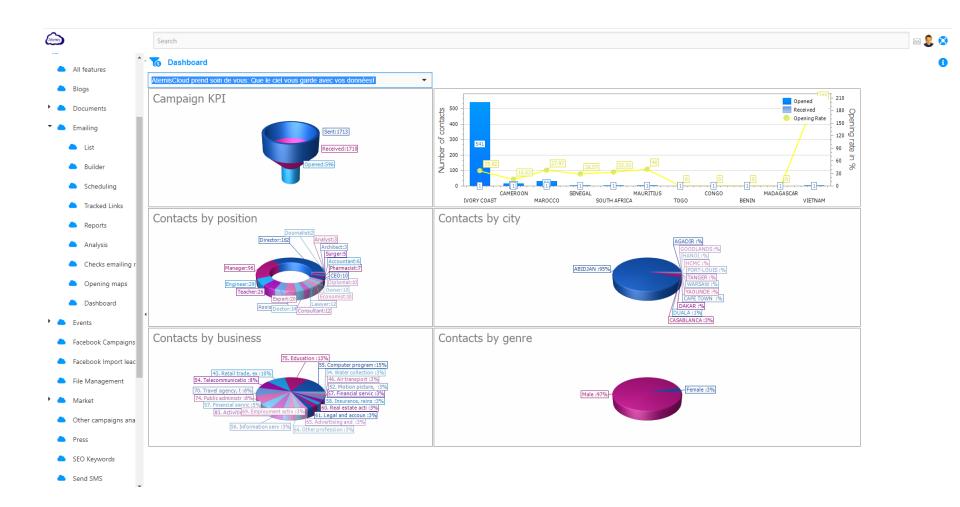
Email builder





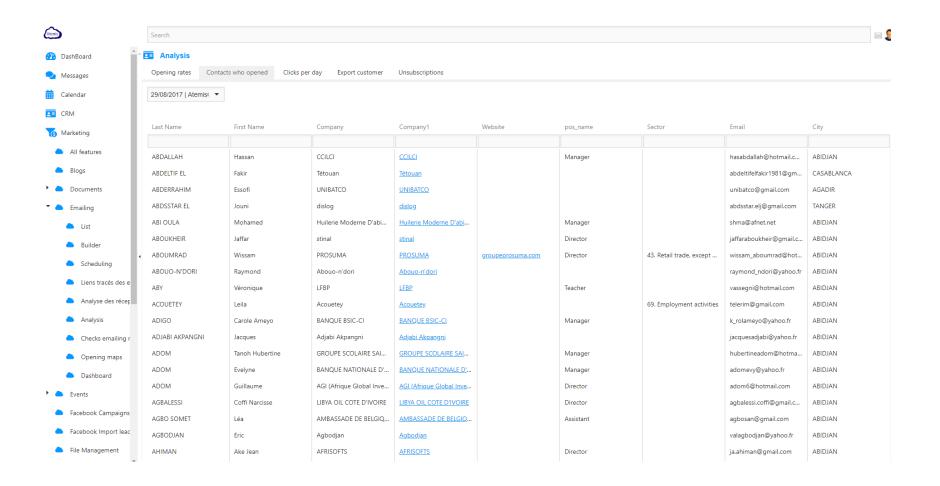
Emailing dashboard





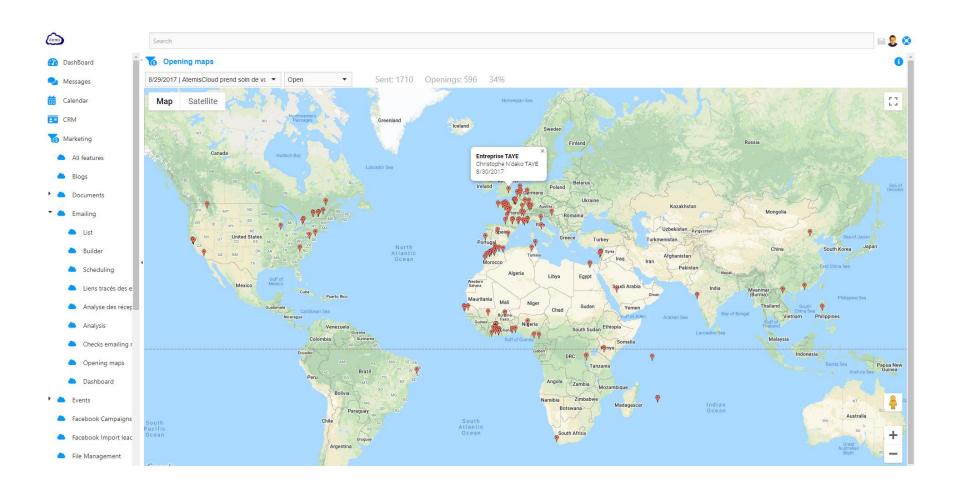
Contacts who opened





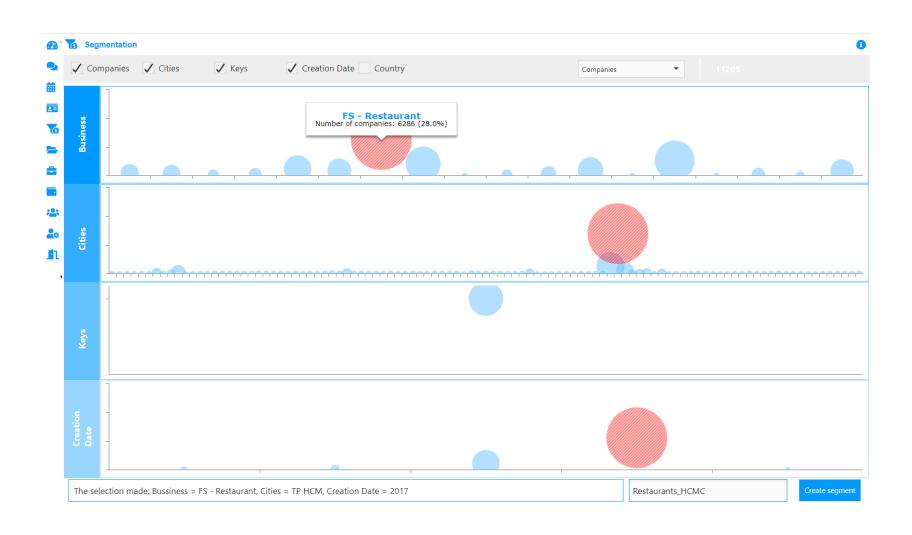
Map of openings





Segmentation





Target segments



Atemis		Search		⋈ 👂 🐼
?	Target Segments			6
Q	Name		Туре	Record Count
曲				
2≣	Contacts All W/ NoNewsl	letter	Contact	31184
	Contacts Vietnam All		Contact	18561
(3)	Contacts Vietnam Not co	ntacted	Contact	15566
	Contacts Vietnam Not co	intacted for > 30 days (VNese)	Contact	10146
	Contacts Vietnam Vietnar	mese w/o current prospects	Contact	9503
-	Contacts Vietnam Vietnar	mese	Contact	8813
_ ; <u>2</u> ;	Contacts Vietnam Vietnar	mese Without NoNewsletter	Contact	8735
_	Contacts English W/ NoN	lewsletter	Contact	7155
201	Contacts French Without	NoNewsletter	Contact	6365
1 1	Contacts Vietnam CEO HO	СМ	Contact	5048
	Contacts Vietnam English	1	Contact	4298
	Contacts English Without	t Vietnam	Contact	3910
	Contacts Vietnam Expat in	n HCM	Contact	3613
	Contacts Vietnam Not co	entacted for > 30 days(Eng)	Contact	3369
	Contacts Vietnam Vietnar	mese Score > 0	Contact	3150
	Contacts Poland English		Contact	2322
	Contacts Ukraine		Contact	2001
	Contacts Vietnam Market	ting Managers	Contact	1948
	Contacts Africa French		Contact	1796
	Contacts France		Contact	1614 🗸

Questionnaires



Alexio		Search	⊠ § ⊙
•	Call Panel	•	0
		Page1	
	Wall of Fame Main customers	1. Introduction Hello, my name is We are a member and partner of the French chamber of Commerce. We are analysing the software's and IT needs of the French companies. For this reason be glad you to answer these few questions.	, we will
		2. Do you have any projects of improvement or acquisition of Business software?	
, _	Opportunities	Yes [Go To -> 1. Do you have any description of your needs?]	
٠ 👛	Sales management	₩ What is the scope of this project?	
٠ 👛	Reports	Customer/Supplier Relationship Management (companies, contacts, reports, tasks.)	
		☐ Sales management (purchase order, invoices, contracts)	
* 🌥	Call Center	☐ Marketing (Campaigns, mailing, events)	
		Call-Center (Service after sale, Help Desk,)	
	Fill In	☐ Financial management (Recall, treasury, Investments)	
	Reports	Administrative management (Expenditure, purchases, Workflow)	
	Reports	☐ Management of Human resources (Employees profiles, competences, formation,)	
	Statistics	□ Project management	
	Answers	Do you have any description of your needs?	
		○ Yes	
•	Builder	○ No	
	Campaigns	Who is the qualified manager in charge of the project?	
		•	
	Manage Fixed	 Will you be so kind to send us the contact or e-mail of this person? -> Create new contact; -> Thank you very much for your attention! We will contact the project manager. Have a nice day! 	
	Assign Team ₹	○ No	
	Target	Do you work with distant teams? (Sales people, technicians, foreign subsidiaries, subcontractors,)	
		○ Yes	
	Teams	○ No	
	Questions bar	Do you use already a CRM (Customer relationship Management solution? or Sales and marketing solution.	
	Call History	○ Yes	
_	Templates	And finally, are you satisfied of it?	
	ipiates	○ Yes	
-	Projects / Country	O No	
-	Marketing	Do you know who is then your supplier?	
10	viaikeung		*

The questionnaire can be used for telemarking calls or to be sent by email to a selected targeted audience.

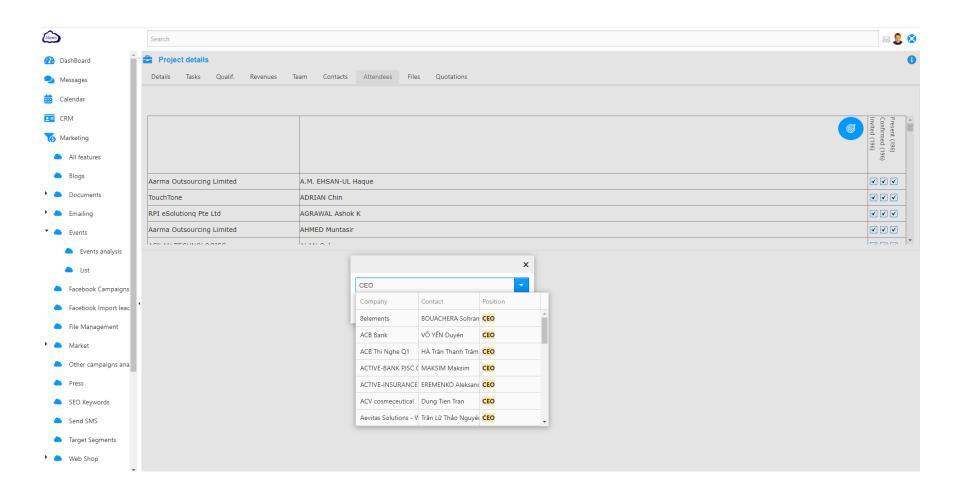
Events list



Atemis			Search					@ ©
₽	Pa^ To Events			18	1		12/2/2019	9
曲				This month event	On goin		Next event	
P			Name	Begin Date		End Date	Budget	Cost
_		F2 =			~		~	
(5)	•		Cloud exhibition	12/02/2019		12/20/2019	150000.0	
=	•		Conference at Mandarin Oriental	11/14/2019	1	11/14/2019	6000.0	
8	•		HIV Packing	11/11/2019	1	11/11/2019	3000.0	
	•		Elevator pitch competition	11/08/2019	1	11/08/2019	3000.0	
	-		Sky100	11/07/2019	1	11/07/2019	10000.0	
**	+		UBS office call	11/04/2019	1	11/05/2019	5000.0	
*	-		Wine Tasting @ Grand Hyatt	10/31/2019	1	10/31/2019	15000.0	
■l	>	(2)	F&B Helper	10/30/2019	1	10/30/2019	23500.0	
	-	(2)	Global Source 2019	10/18/2019	1	10/23/2019	65000.0	
	+	Z 🖶	Conference @ Four Seasons	10/17/2019	1	10/17/2019	6500.0	
4	>	Z	Conference @ The Wave	10/16/2019	1	10/17/2019	7500.0	
	>		Ritz Carlton Conference	10/16/2019	1	10/17/2019	10000.0	
	+	E	Cocktail Event - Mandarin Oriental	10/10/2019	1	10/10/2019	2500.0	
	+	2	West Bank Pop-up Exhibition	10/03/2019	1	10/13/2019	12600.0	
	>	2	Four Seasons Conference	09/27/2019	(09/27/2019	8600.0	
	>	Z 🖶	FFA Conference - Four Seasons	09/25/2019	(09/25/2019	4600.0	
	>	Z 🖶	HKSTP conference	09/25/2019	(09/25/2019	4300.0	
	>	Z 🖶	West Bank Pop-up Exhibition	09/16/2019		10/02/2019	9600.0	
	•	Ø 🛊	Aisa Fruit Logistica 2019	09/04/2019	(09/06/2019	7400.0	
			Count=156				Sum=382,600 Avg=2,453	

Events attendees





Events: Invitations cards





Events: B2B selection

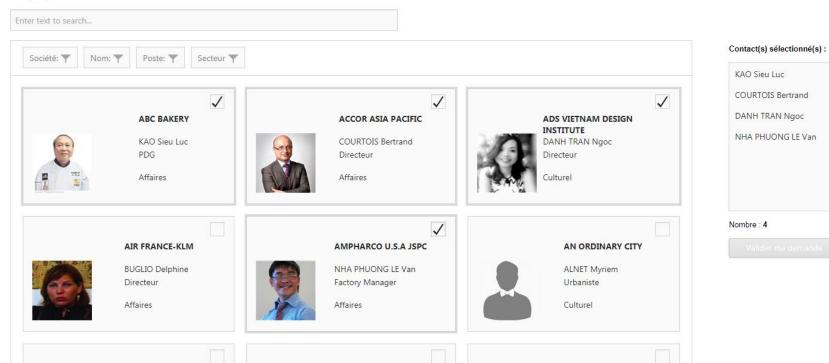




Rencontrez qui vous voulez!

En tant qu'invité privilégié, vous avez pu nous proposer d'inviter de nouveaux contacts à la réception du 14 juillet.

Vous pouvez maintenant consulter la liste des personnes ayant confirmée leur participation à la réception du 14 juillet midi. Pour vous permettre de rencontrer plus facilement les personnes qui vous intéressent, vous pouvez sélectionner jusqu'à cinq profils en cliquant sur leur carte. Cliquez sur la case [] ou utilisez [shift] pour selectionner plusieurs cartes. Vous devrez ensuite valider votre choix pour récupérer les profils souhaités. Les profils sélectionnés vous seront envoyés par email.



Emailings: Emails received



Subject:

14 Juillet 2017: Votre Invitation personnelle



A l'occasion de la Fête nationale, le Consul général de France à Ho Chi Minh-Ville et Madame Hélène Ly-Batallan

prient Benoit BARRIER

de leur faire l'honneur d'assister à la réception qu'ils donneront dans les jardins de la Résidence de France le 14 juillet 2017 à 12 heures

6, boulevard Lê Duân – 1er arrondissement Hô Chi Minh-Ville



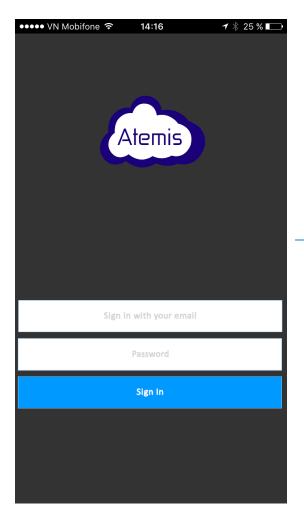
Tenue de ville ou costume national

Cette invitation est strictement personnelle – une pièce d'identité vous sera demandée.

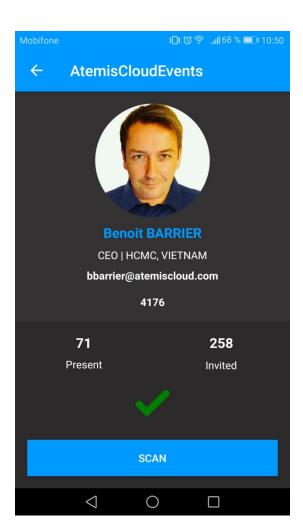
Plutôt que de nous adresser des fleurs, nous vous proposons d'effectuer un don à l'Association des francophones du Vietnam (AFV), pour soutenir son action en faveur des jeunes malentendants vietnamiens. Vous pourrez remettre vos dons, placés dans une enveloppe, à un membre de l'association à l'entrée de la Résidence.

Mobile App: QR Scanner









Feedback: Add comment





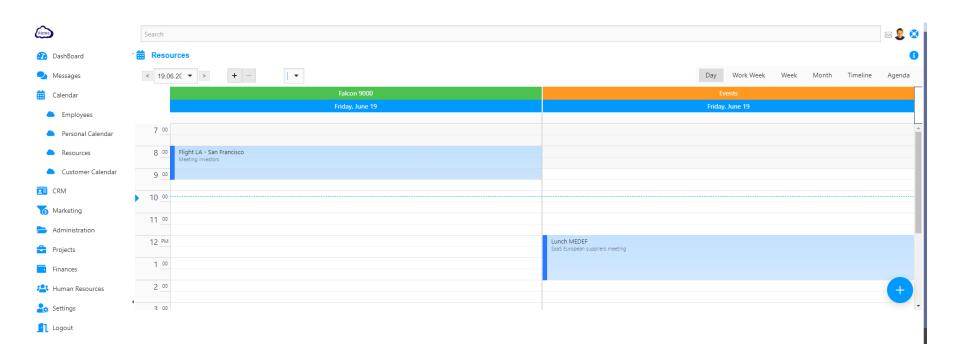
Add comment

Comment	
Place your comment here	
Save	

After the event, the solution requires ratings and comments from all the invitees. Improve the event for the next period and be always the best. ©

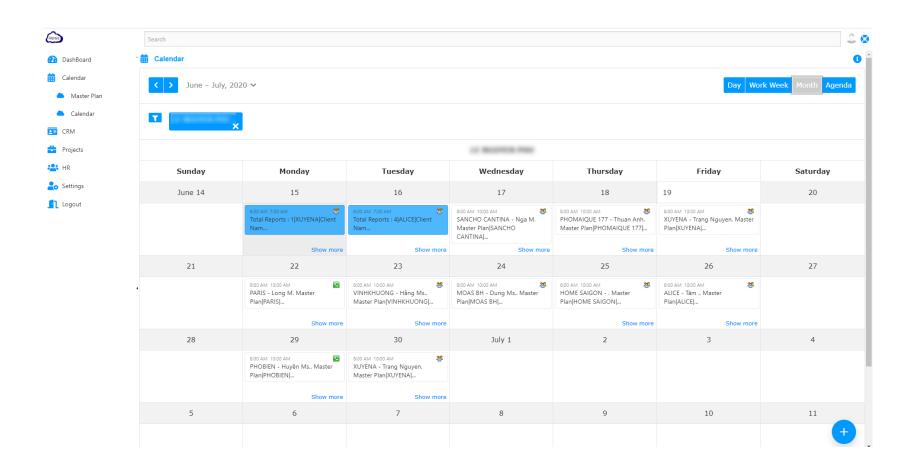
Resources calendar





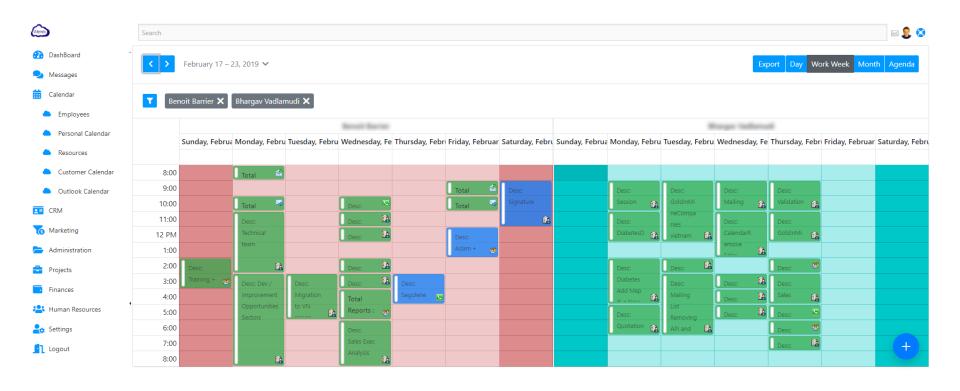
Calendar month





Calendar week





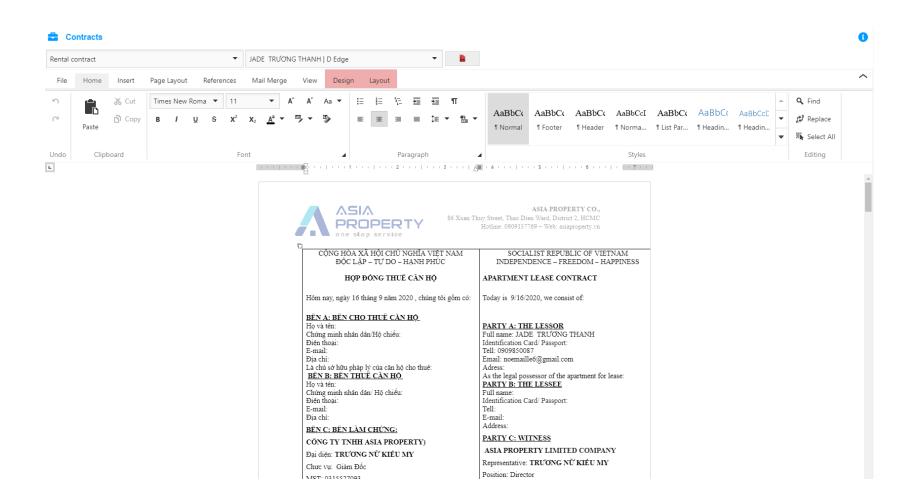
Documents management



Alemis	Search												∞ 👂 🤇	3
DashBoard	Documents												•	^
Messages	▼ Filter													
Calendar	File Name			Category		•								
CRM	Content			Actions Department	All	*								
(§ Marketing	Keywords				Search									
Administration	Month of Creation	•										Thumbnails	•	
▶ ▲ BPO	ច× ខ∔											Filter by:		
Documents	▼ 🗀 Month of Crea	ation	9	9										
Procedures	▼ 🛅 2020							PDF	PDF	PDF	PDF	PDF		
Messages	□ Febru	uary	(Atemis B2B	(Atemis Dist	(Atemis Edu	(Atemis Real	(Atemis TO)	Atemis_Dem	Atemis_E-Le	Atemis_HR	Atemis_Proj	Atemis_Spor		
► ► HelpDesk	■ Marc	ch												
Projects	April		PDF	PDF	PDF									
Finances	🗀 June		Completion	DeliveryRep	Quotation									
Human Resources	▶ 🗀 2019													
≧	2018													
Logout	≥ 2017≥ 2016													
	2015													
	▶ 🗀 2014													
	▶ 🗀 2013													
	▶ 🗀 2012													
	▶ 🗀 2011													

Contracts management

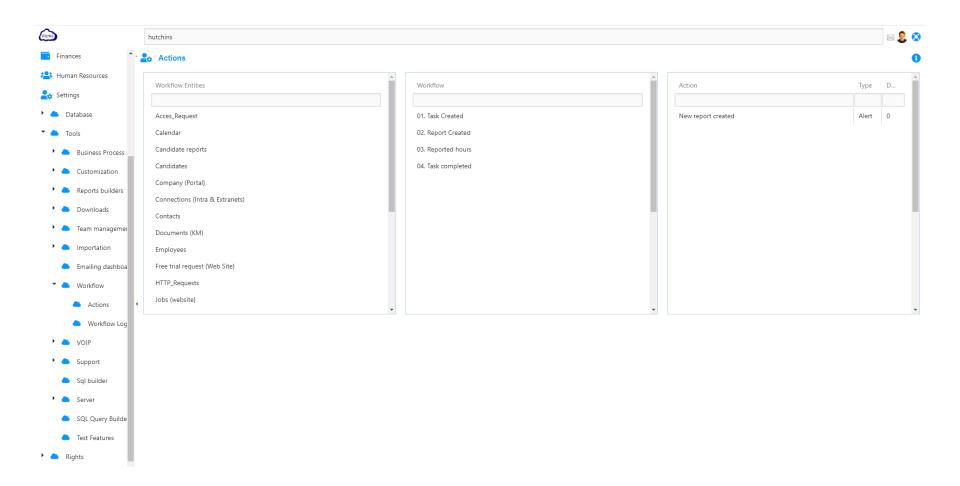




Every kind of contracts can be made here. For members, customers, employees,...
All administration forms can be filled here and automatically filled from the database.

Workflow management





All type of workflows can be created here. Emails are sent as reminder or to get validation. GDPR: Workflows update automatically the contacts keys (Opt-In) with predefined rules

Workflow alerts



robot@atemisnet.com	← Reply	≪ Reply All	→ Forward	
To bbarrier@atemisnet.com			Fri 6/19/2020	7:09
NEW VIET D w w w . n e w v i e INGREDIENTS * FOODSERVICE * RETAIL *	t.net			
New document uploaded Author: NGUYEN PHU Title: Segmentation Doc: Segmentation.png Date: 6/19/2020 7:08:00 PM				
Author: NGUYEN PHU Title: Segmentation Doc: Segmentation.png				
Author: NGUYEN PHU Title: Segmentation Doc: Segmentation.png Date: 6/19/2020 7:08:00 PM				

The alert can be created for any trigger on the database. Create, update, delete for any record.

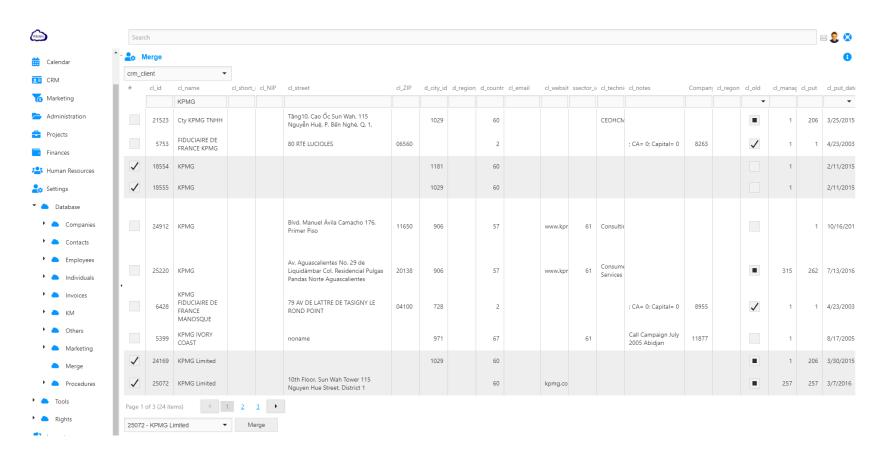
Import companies and contacts Atemis



♠ Import clients and contacts			6
File	Click to browse xls,xlsx,	Browse	File 'Phoenix_B2B.xlsx' was uploaded Template:
Default Country	VIETNAM	•	
Default Manager	T. PETRACHI (id:2) ▼		
Associate all employes to companies teams (if not, only a manager will be associated)			Check
Valid record for import: 20862			
		77%	

Merge data

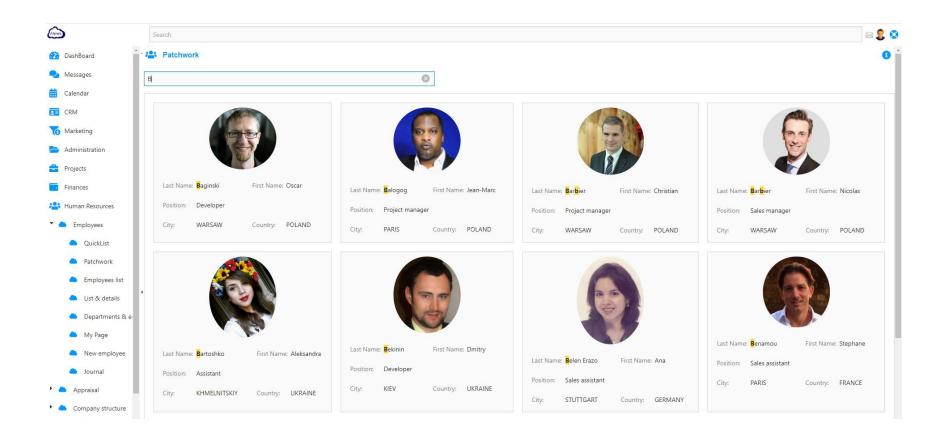




To merge all duplicates into a single record.

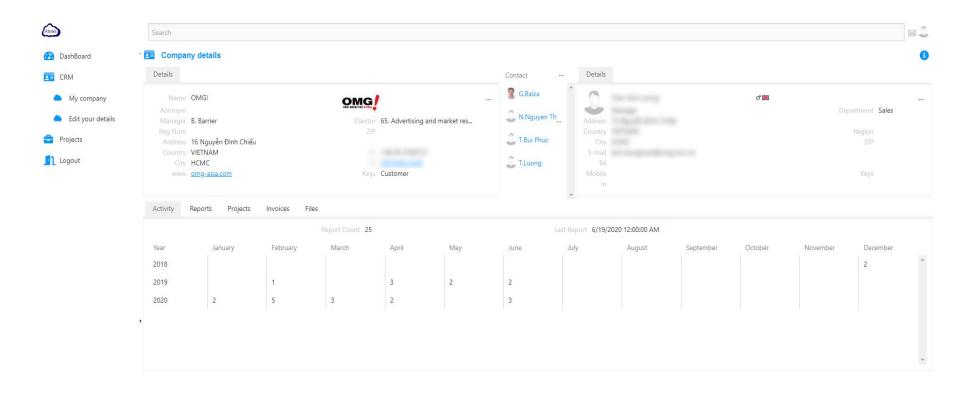
Employees list





GDPR





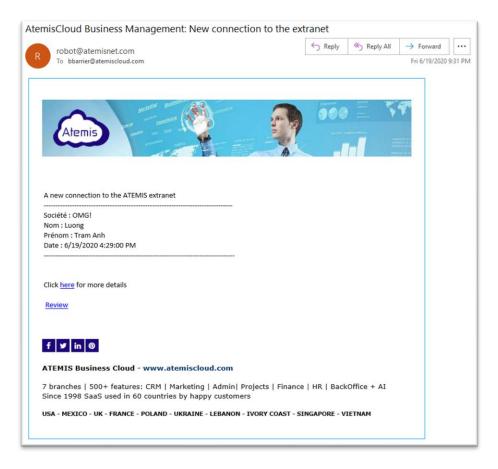
An extranet is available for all contacts registered in the database. Their rights depend on their company's key. Here Customer.

Depending on their profile, they can have the ability to

- Update their records
- Accessing to all communications sent to them
- Deleting their records

GDPR



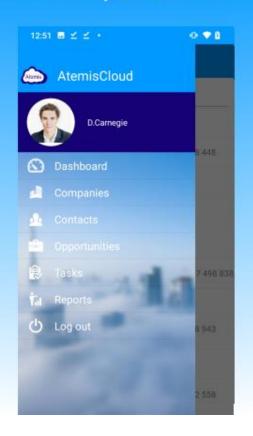


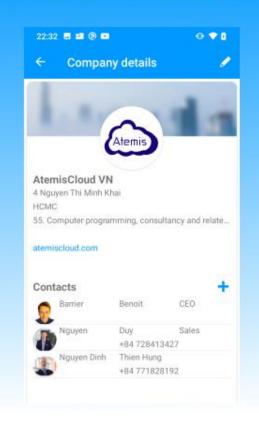
All connections and actions made in the extranet are tracked and alerts are sent.

Mobile



A complete CRM in your hand. Save time, save money and enjoy.







Other information

Get more about the AtemisCloud





Demonstration on line

Login: AT@atemiscloud.com Password: AtemisCloud2017



All Features



Other















