

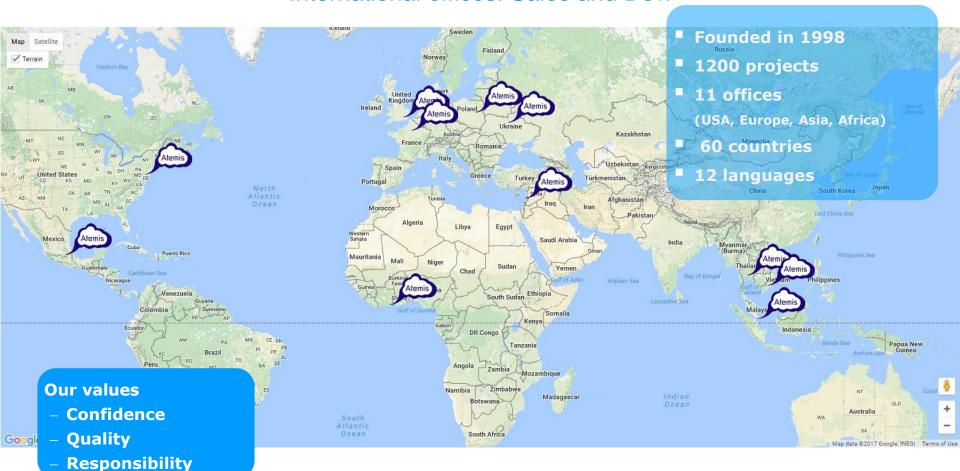
ATEMISCLOUD PHARMACEUTICAL SOFTWARE

ERP solution for Pharmaceutical Company

The company



International offices. Sales and Dev.



At 06/2017: Ukraine: 6, Vietnam: 10, Thailand: 1, Africa: 4, Mexico: 1, Poland: 1, France: 2, USA: 1, Singapore 1, Beirut: 1 + 24 freelancers. 7 legal entities. 5 sales offices. Technical teams in Vietnam and West Ukraine.

References



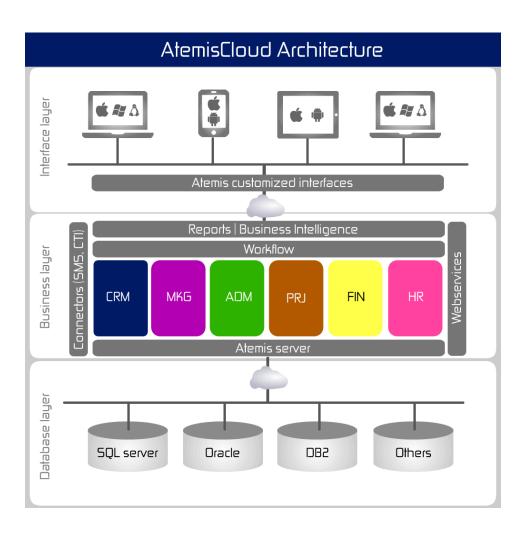


.. and over 1100 other companies.

AtemisCloud



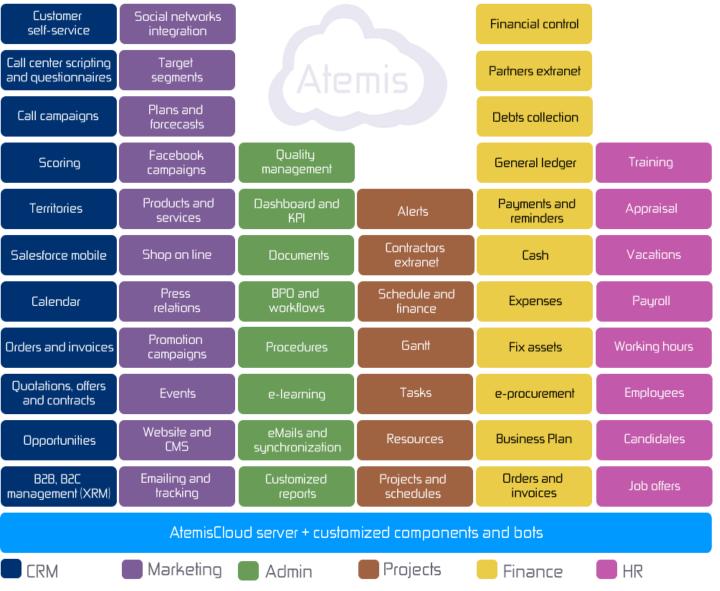
A proven robust architecture



- √ developed over 20 years
- √ 1 million lines of code
- √ 200,000 hrs = 100 yrs/man
- √ 450+ features
- √ 260+ engineers

Business Intelligence + Customized reports + Geoanalysis + Al





GET AN INTEGRATED SOLUTION



ATEMIS PHARMACEUTICAL SOLUTION

- ✓ Professional features
- ✓ Accessible from the Cloud
 - ✓ At any time
 - ✓ From anywhere
 - √ From any device
 - ✓ In real time
- ✓ Optimize all processes
- ✓ Save time and money
- ✓ Integrated to other systems



BENEFITS FROM THE SOLUTION



Full management process all integrated with improved efficiency



Secured customer database & centralize access to information



Comprehensive report and analytics system



OUR PHARMACEUTICAL CUSTOMERS



Atemis has working experiences with pharmaceutical internationally





Explore the solution





<u>Customer relationship</u> management

- Customer information
- Customer reports
- Customer documents
- Invoices
- Customer's product
- Demand tracking activities
- Calling campaigns
- Sales efficiency
- KPI
- Performances report



Administration

- Contract
- Private and shared documents
- Approval Workflows
- Document access rights
- Access from everywhere
- Access report
- Data access request



Marketing

- Target segment
- Mass-customized marketing
- Event management
- Email marketing
- Marketing Plan
- Customer segmentation
- Marketing products
- Facebook Campaign
- Campaign analysis
- Press relation



Finance

- Invoices
- Service contract fee
- General ledger
- Employee expenses
- Revenue and Expenditure management
- Validate expenses
- Finance report



Human Resource

- Employee information
- Working schedule
- Payroll
- Appraisal report
- Recruitment
- Training
- Salary & benefits
- Vacation & Holiday
- Contract
- Structure
- Salary/Tax Calculation



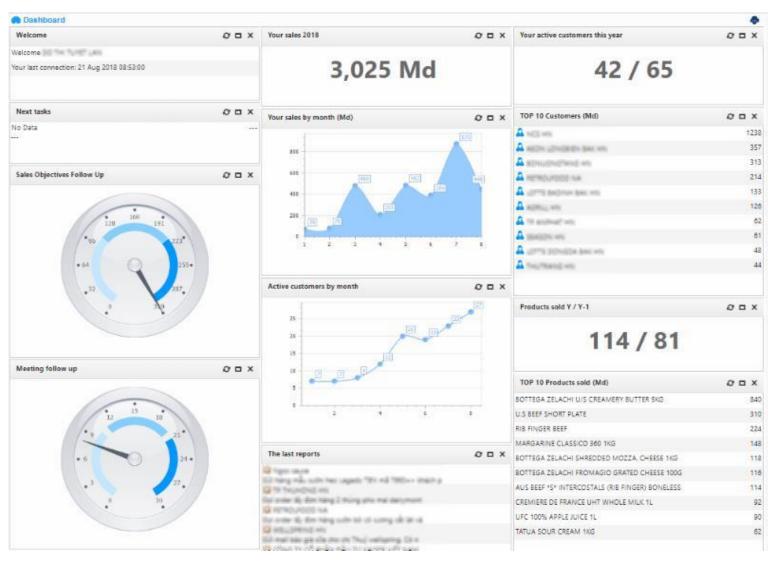
Data Synchronization & Workflow

- Third parties data synchronization
- Outlook synchronization
- Warehouse Data
- VOIP Synchronization
- Import product
- Import customer & companies



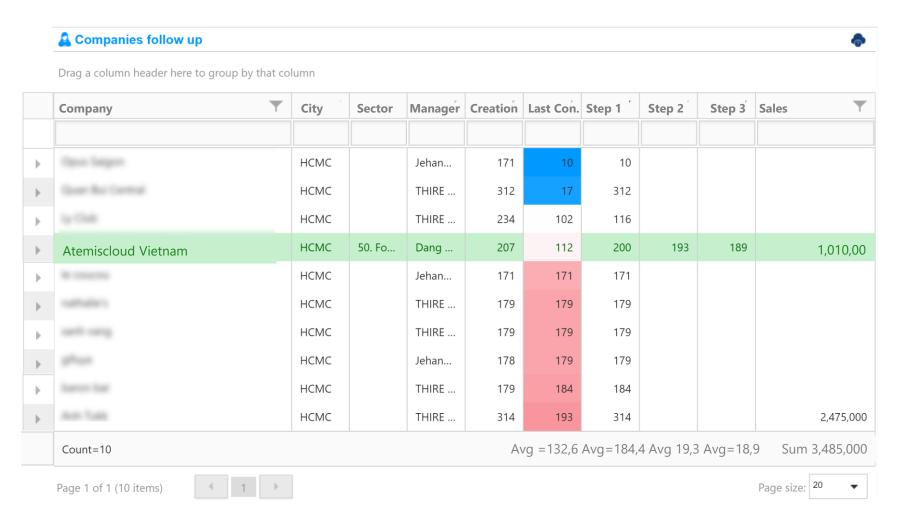
Dashboard





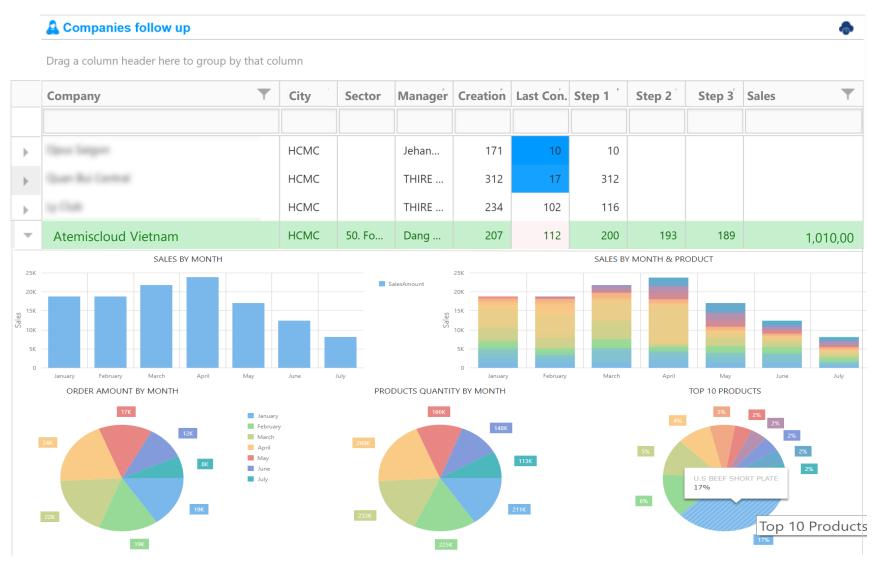
Company list





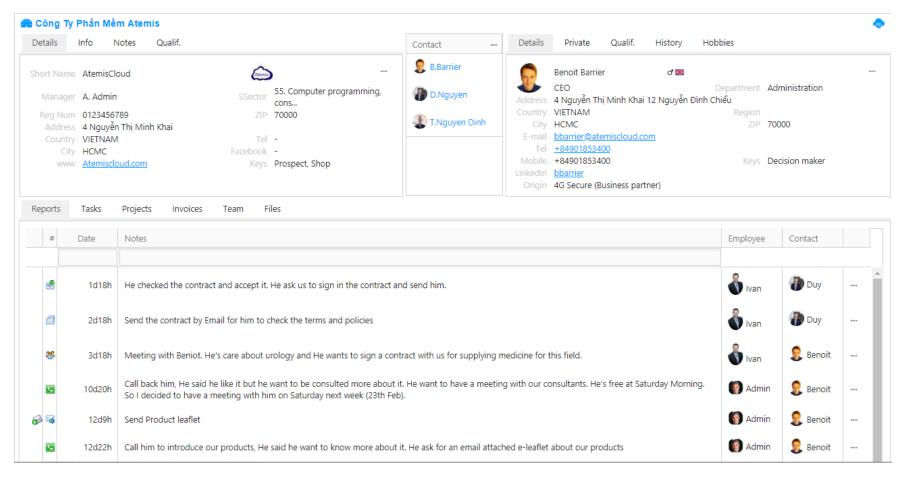
Real-time customer analysis





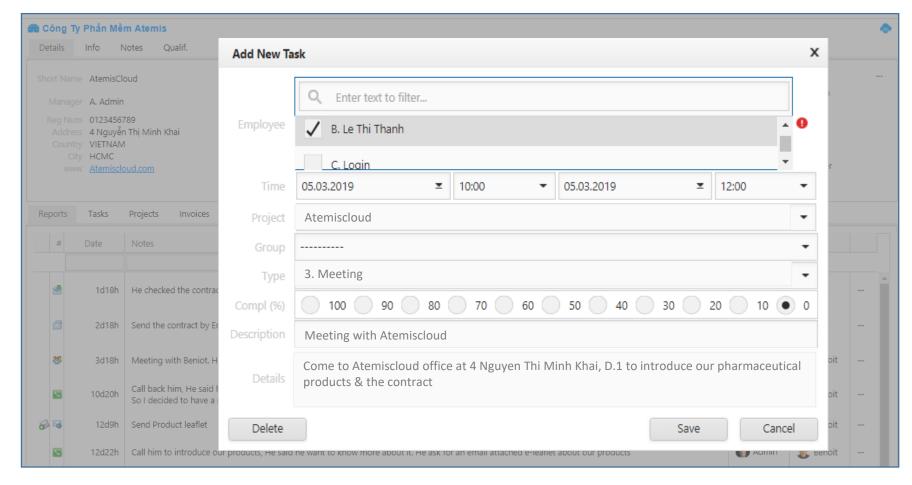
Company details & reports





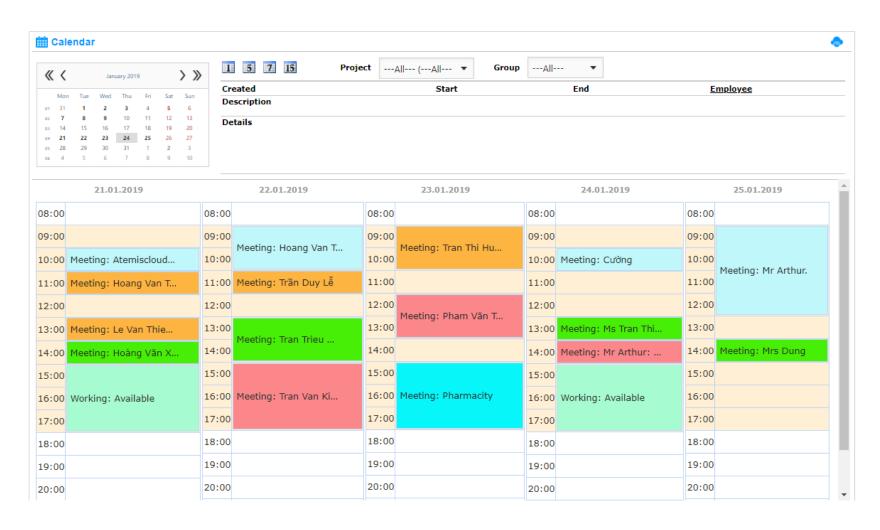
Add a task





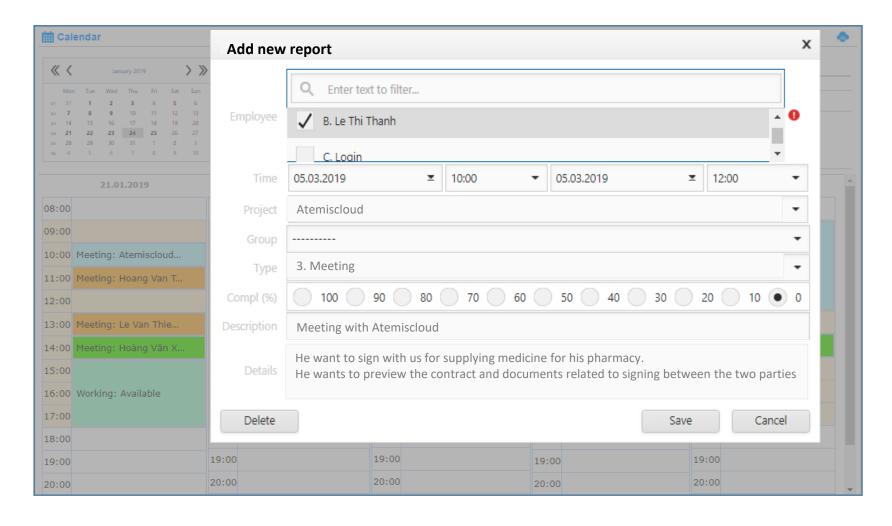
Salesman scheduling





Add new report





Contract template



Contract Content



Automatically generate contract



Contract

Х



Pierre Fabre company Itd

183 DIEN BIEN PHU, W.15, BINH THANH DIST, HCMC, VIETNAM

FAX: +84 88 3514 00 57

+84 88 3514 00 58

SALE AGREEMENT

This Sale agreement (the "Agreement") is effective 1st July 2018,

BETWEEN: Pierre Fabre company limited (the "Supplier"), a company organized and

existing under law, with its head office located at:

183 DIEN BIEN PHU, W.15, BINH THANH DIST, HCMC, VIETNAM

AND: Atemiscloud company limited (the "Purchaser"), a company organized

and existing under law, with its head office located at:

4 Nguyễn Thi Minh Khai, Đa Kao W, Dist. 1, HCMC, VIETNAM

WITNESSETH:

WHEREAS Pierre Fabre company limited currently sales and distributes the pharmaceuticals.

WHEREAS Pierre Fabre company limited, for the price and subject to the term and conditions contained herein, is prepared to sell and deliver to the purchaser, on an ongoing basis and as its exclusive supplier, and the purchaser is prepared to buy on this basis from Pierre Fabre company limited, all of the purchaser's product requirement.

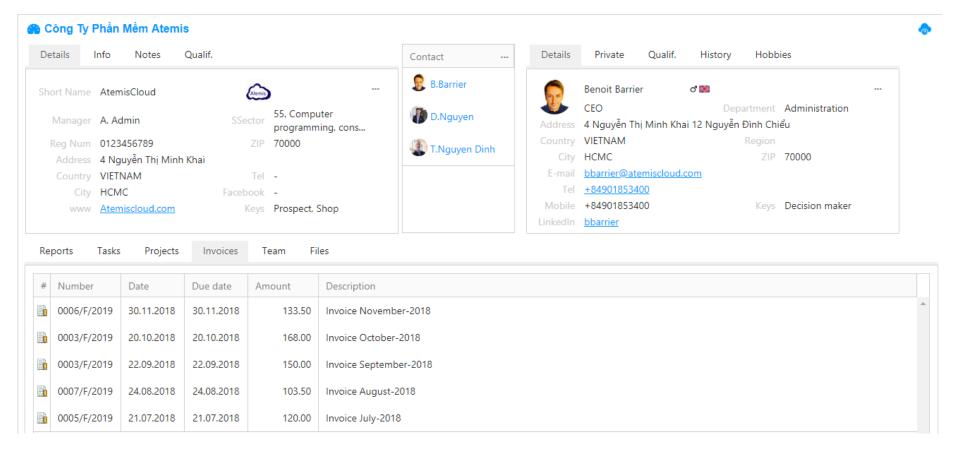
Now, therefore, in consideration of the mutual covenants and agreement hereto contained and for other good and valuable consideration, duly received, the parties hereto agree as follows:

1. DEFINITION AND INTERPRETATION

1.1 Whenever used in this Agreement, the schedules thereto, or any ancillary document thereto, the following terms, unless subject matter or context otherwise requires, shall have the following meanings:

Customer Invoices/Order

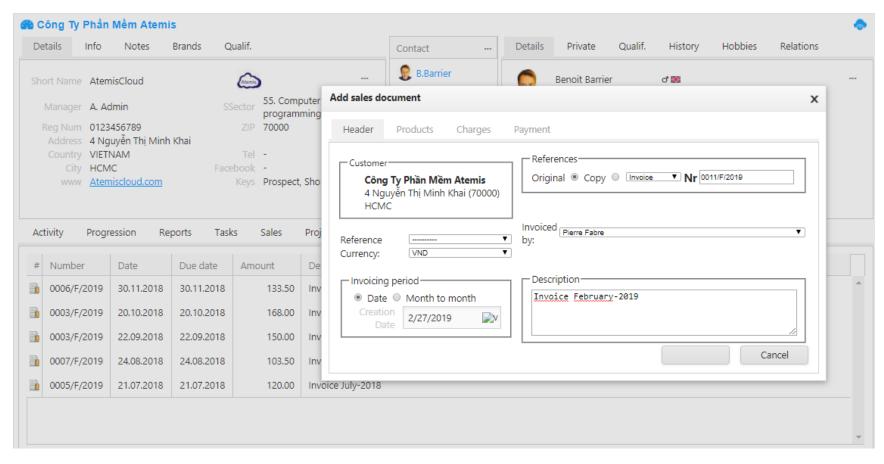




Atemiscloud can take the order/invoices information from third-party solutions

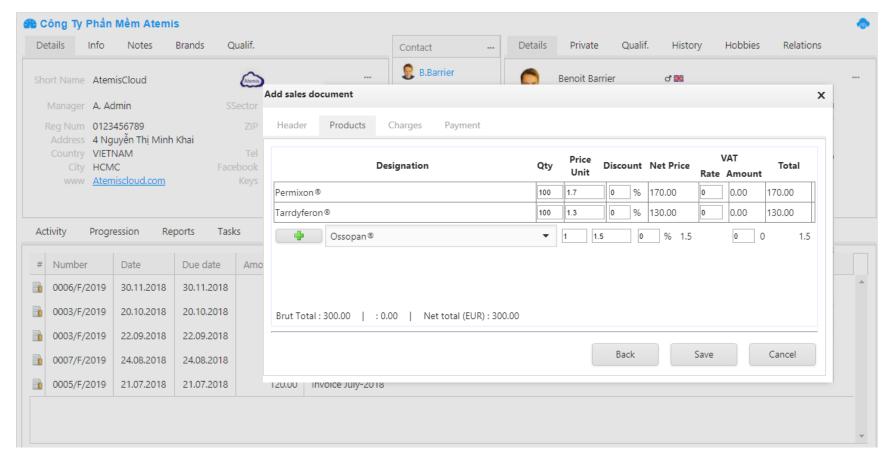
Make a sales order





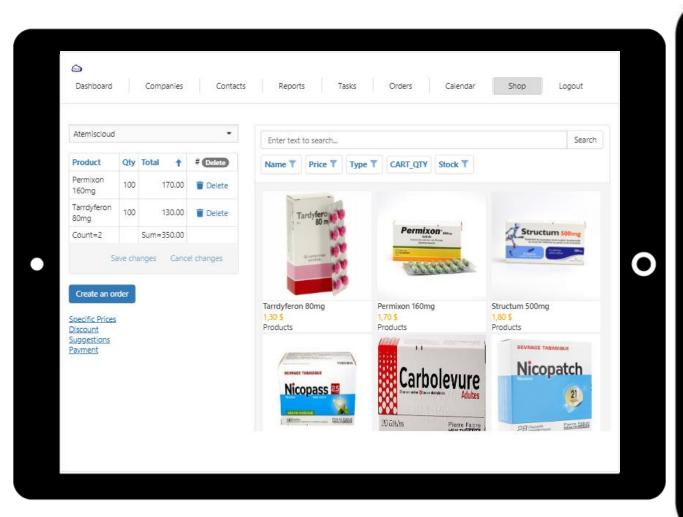
Make a sale order

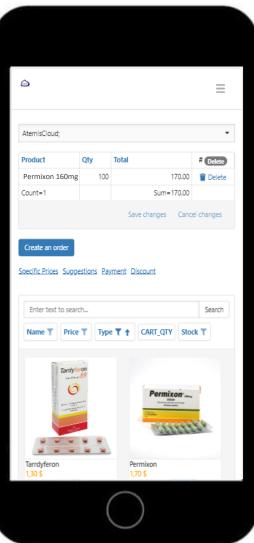




Create an order from any devices







Order slip



Order



Pierre Fabre

HCM 183 Điện Biên Phủ, P.15, Q.Bình Thạnh 028 3514 0059 Customer Code: 1524135 Atemiscloud 4 Nguyễn Thị Minh Khai, Đa Kao, Q.1, TPHCM 028 7307 6888

HCMC, Tuesday, February 27, 2019

Written date: 27/02/2019 Sold date: 27/02/2019

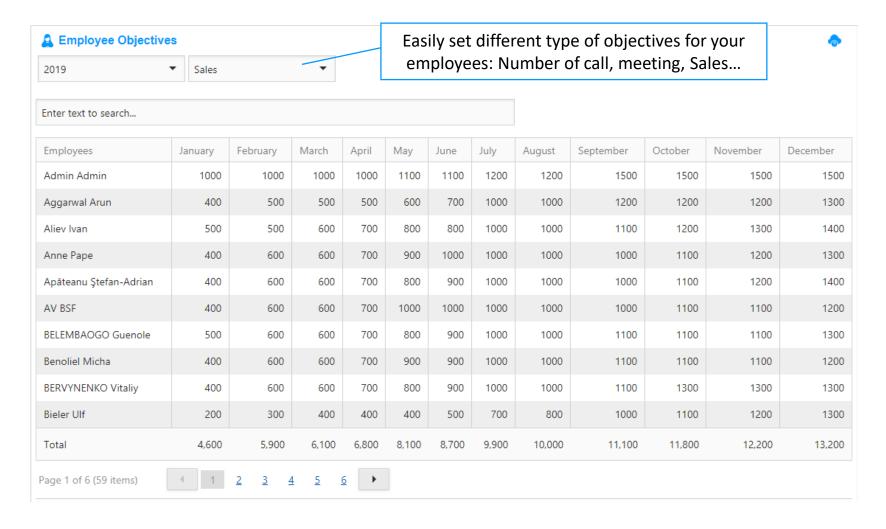
Order 0018/F/2019

Form description: Invoice February-2019

| Products | Qty | Price | Discount | VAT | Total |
|-------------|-----|-------|----------|-----|--------|
| Permixon | 100 | 1,30 | 0 | 0 | 130,00 |
| Tardyfferon | 100 | 1,70 | 0 | 0 | 170,00 |

Set employee objectives





Sales Activities of employees



| Sales Activities | • | | | | | | | | | | | | | - |
|--------------------|---------|------|--------|---------|---------|---------|---------|---------|----|------|------------|----|---|---|
| Oct 2018 | | | • | | | | | | | | | | | |
| F | | | Comp | anies | | Con | tacts | Reports | | | | | | |
| Employee | Managed | | InTeam | Created | Updated | Created | Updated | | | C | 8 8 | 1 | 2 | 3 |
| | | | | | | | | | | | | | | |
| Ostalski Michal | 0000 | 15 | 125 | 2 | 0 | 5 | 2 | 255 | 4 | 755 | 2 | 4 | 1 | 1 |
| Kazakov Vitaliy | 0000 | 32 | 152 | 5 | 1 | 10 | 0 | 210 | 6 | 958 | 3 | 3 | 1 | 1 |
| Cooper Sheldon | .000 | 25 | 252 | 4 | 2 | 10 | 0 | 545 | 2 | 1017 | 1 | 1 | 0 | 0 |
| Login Contact | 0000 | 24 | 452 | 9 | 3 | 20 | 1 | 510 | 2 | 945 | 2 | 1 | 0 | 0 |
| Spencer Mark | 0000 | 15 | 154 | 12 | 5 | 8 | 2 | 325 | 5 | 963 | 3 | 2 | 0 | 0 |
| Aliev Ivan | .000 | 30 | 652 | 4 | 1 | 2 | 1 | 210 | 10 | 745 | 3 | 2 | 0 | 0 |
| Denysiuk Roman | 0000 | 40 | 520 | 5 | 5 | 5 | 0 | 155 | 9 | 250 | 2 | 4 | 1 | 1 |
| Eurocham Guillaume | 0000 | 25 | 155 | 6 | 1 | 20 | 0 | 130 | 8 | 325 | 5 | 1 | 0 | 0 |
| Le Thi Thanh Binh | 0000 | 51 | 575 | 5 | 5 | 8 | 0 | 510 | 12 | 1210 | 4 | 2 | 1 | 0 |
| Vân Trần Thị Mai | 0000 | 35 | 468 | 7 | 1 | 10 | 0 | 110 | 10 | 300 | 6 | 3 | 1 | 1 |
| Count=10 | Sum: | =296 | | 59 | 33 | 6 | 6 | 2960 | 63 | 6548 | 28 | 23 | 5 | 4 |

Employee's working efficiency



| Sales People Managem | ent | | | | | | | | | | |
|----------------------|---------|----------|-------|----------|-----------|-------|---------------|------------|--------|------|---------|
| May 2018 | • | | | | | | | | | | |
| - | | | | | 85 | | 4 | | | | • |
| Employee | Calls | Obj | Var % | Meetings | Obj | Var % | Sales (Md) | Obj | Var % | A | £\$3 |
| | | | | | | | | | | | |
| | 0 | 0 | 0 | 0 | 0 | 0 | 397,712 | 0 | 0 | 000 | |
| | 3 | 0 | 0 | 3 | 0 | 0 | 0 | 0 | 0 | 0000 | |
| | 104 | 214 | 48.6 | 27 | 124 | 21.77 | 11,819 | 6,850 | 172.54 | 0000 | 122.2 |
| | 63 | 114 | 55.26 | 20 | 144 | 13.89 | 0 | 1,850 | 0 | 000 | 4.6 |
| | 29 | 360 | 8.06 | 8 | 220 | 3.64 | 11,701 | 4,270 | 274.03 | 0000 | 183. |
| | 6 | 204 | 2.94 | 10 | 188 | 5.32 | 2,131 | 800 | 266.38 | 0000 | 179.3 |
| | 5 | 154 | 3.25 | 13 | 80 | 16.25 | 9,409 | 1,700 | 553.47 | 000 | 374. |
| | 15 | 160 | 9.38 | 21 | 160 | 13.13 | 6,368 | 2,350 | 270.98 | 0000 | 185.0 |
| | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 000 | |
| | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0000 | |
| | Sum=227 | Sum=1206 | | Sum=108 | Sum=916 | | Sum=1,322,484 | Sum=30,020 | | | Avg=8.0 |

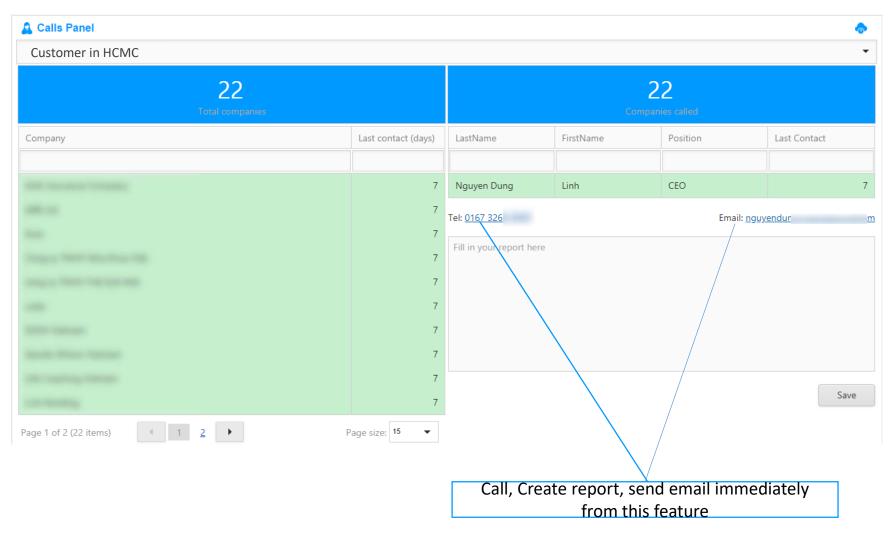
Page 1 of 14 (131 items)

1 2 3 4 5 6 7 ... 12 13 14

Page size: 10 ▼

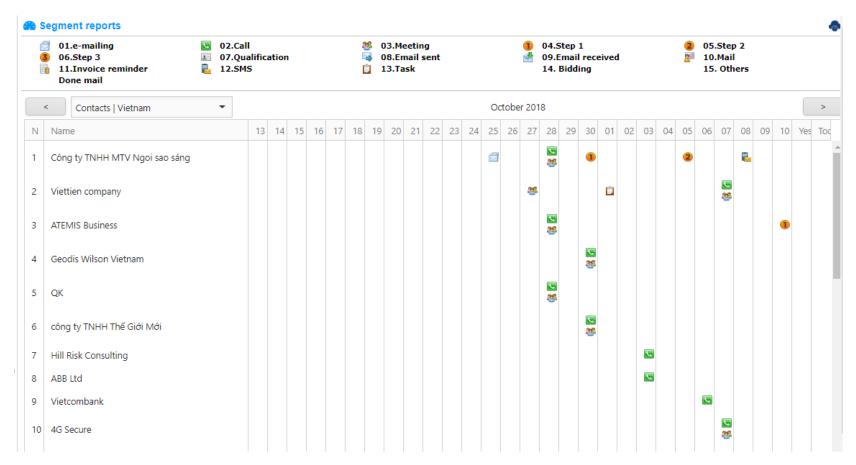
Calls panel





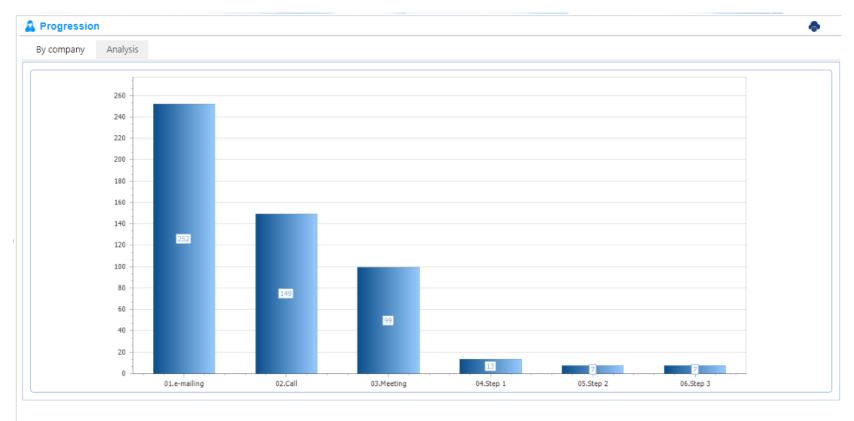
Track interactions with customers





Sale process analysis

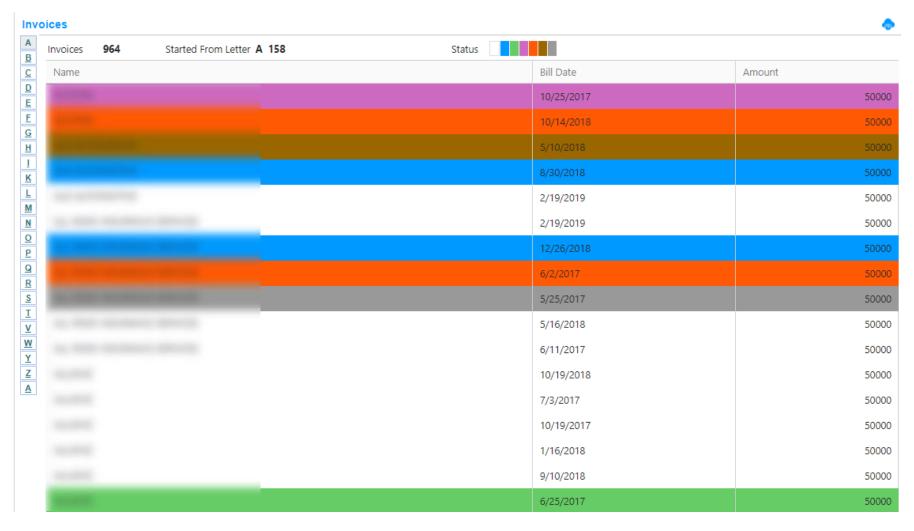






Invoices Payment Status





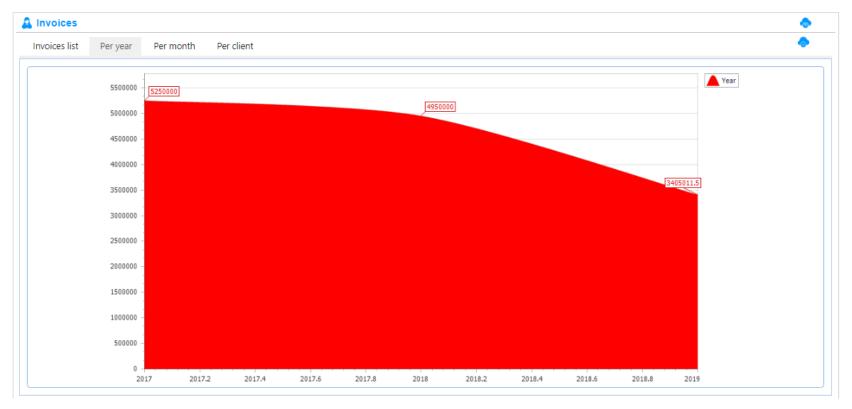
Invoices list by customer



| Invoices list | Per year Per m | nonth Per cli | ient | | | | | | | | | | <u> </u> |
|---------------|----------------|---------------|--------------|--------------|--------------|------------|--------------|------------|-----|--------------|-----|-----|-----------|
| 018 | • | | | | | | | | | | | | |
| Client | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | Total |
| | 243,800.00 | 346,500.00 | 1,410,850.00 | 1,514,750.00 | 454,950.00 | 263,450.00 | 703,950.00 | _ | _ | 1,306,760.00 | _ | - | 6,245,010 |
| | 637,450.00 | 705,516.00 | 651,750.00 | - | 417,950.00 | 789,550.00 | 637,350.00 | - | - | - | - | - | 3,839,566 |
| | - | - | - | - | - | - | - | - | - | - | - | - | - |
| | 135,300.00 | 3,000.00 | 369,300.00 | 596,350.00 | 484,700.00 | 790,149.00 | 766,700.00 | _ | - | - | _ | - | 3,145,499 |
| | 244,700.00 | 513,100.00 | 541,750.00 | 1,372,400.00 | 530,050.00 | 87,850.00 | 346,800.00 | - | - | 48,850.00 | - | - | 3,685,500 |
| | - | 355,200.00 | - | 393,150.00 | 610,700.00 | 649,300.00 | 392,700.00 | 685,200.00 | - | - | - | - | 3,086,250 |
| | | - | - | - | - | - | - | - | - | 129,550.00 | - | - | 129,550.0 |
| | 652,450.00 | 1,045,400.00 | 610,800.00 | - | 303,050.00 | 484,050.00 | 1,083,300.00 | 504,670.00 | - | - | - | - | 4,683,720 |
| | - | - | - | - | - | - | - | - | - | 4,828,050.00 | - | - | 4,828,050 |
| | 314,050.00 | 825,400.00 | 528,500.00 | 1,209,500.00 | 1,167,100.00 | 483,800.00 | 660,100.00 | - | - | - | - | - | 5,188,450 |
| | | 266,750.00 | 292,250.00 | 358,550.00 | 234,500.00 | 376,150.00 | 564,000.00 | 350,700.00 | - | - | _ | - | 2,442,900 |
| | 2,400.00 | 705,516.00 | 414,650.00 | 646,950.00 | 1,258,000.00 | 293,550.00 | 258,350.00 | - | - | - | - | - | 3,579,416 |
| | 492,400.00 | 626,750.00 | 761,800.00 | 1,089,650.00 | 1,187,100.00 | 196,750.00 | 1,328,800.00 | - | - | - | - | - | 5,683,250 |
| | 686,000.00 | 49,900.00 | 1,215,582.00 | 550,850.00 | 115,100.00 | 977,100.00 | 966,250.00 | _ | - | _ | _ | _ | 4,560,782 |

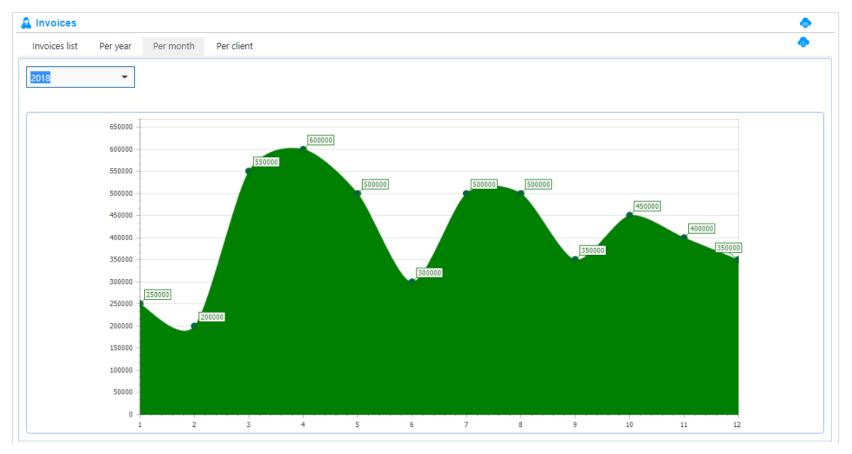
Invoices per year





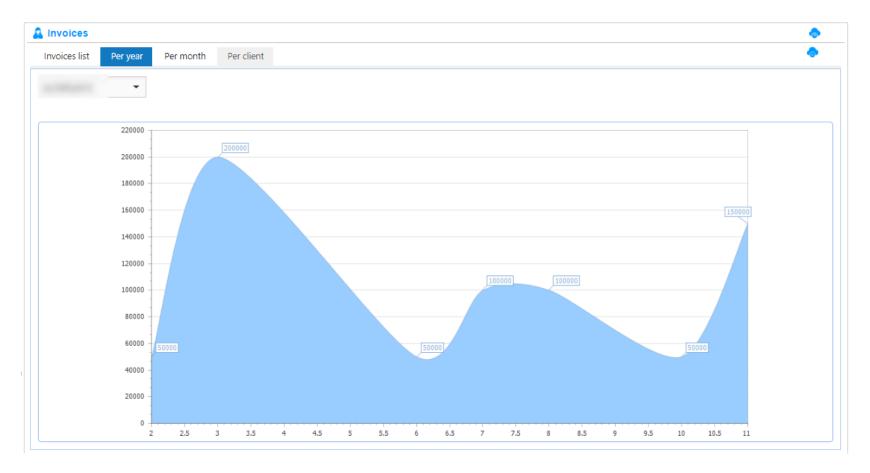
Invoices per month





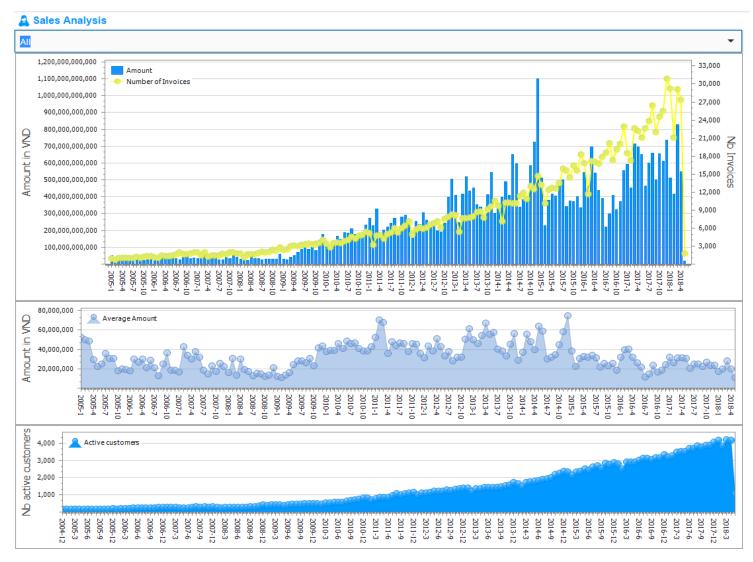
Invoices per client





Sales Analysis

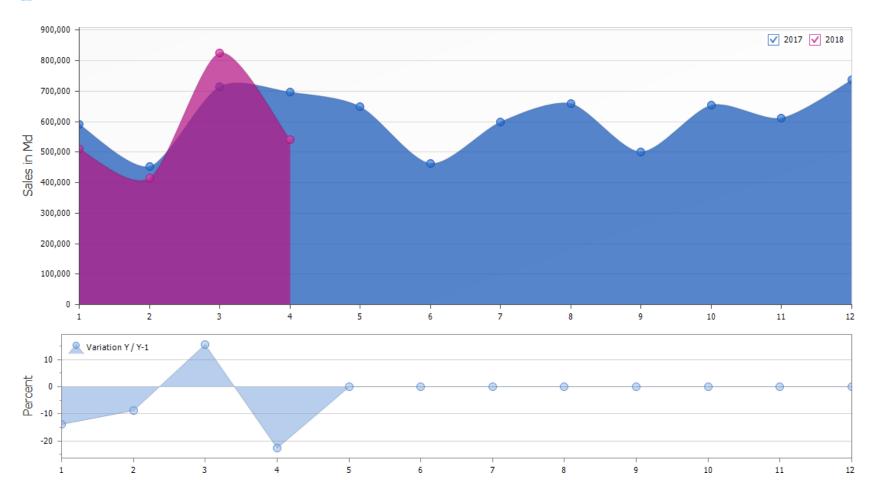




Year to year sales analysis

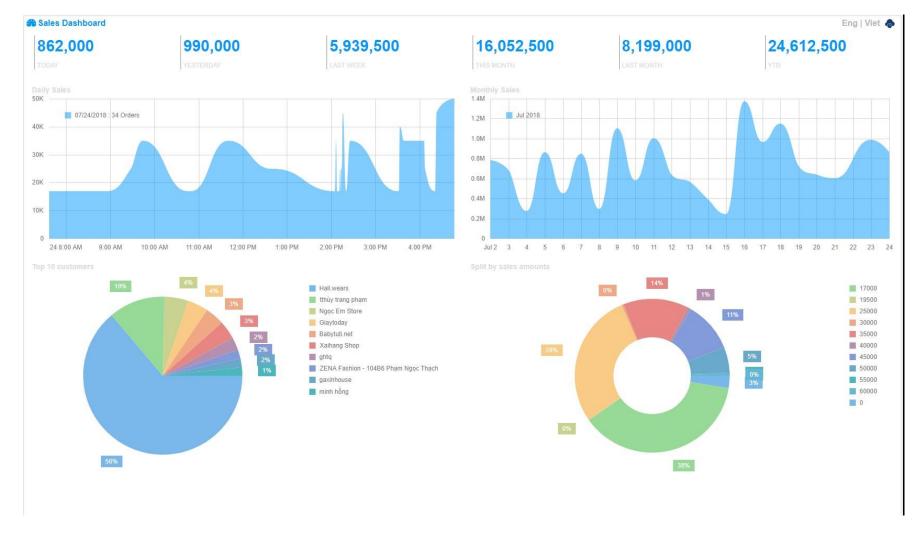


A YtoY Sales Analysis



Sales Dashboard

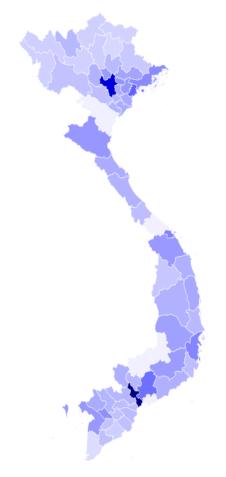




Sales map report

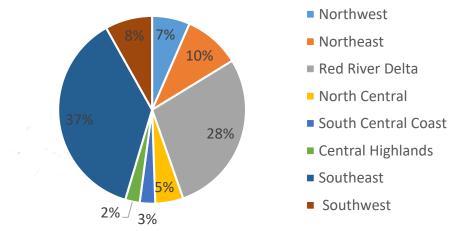


Sales map report



| Trend | Order Qty | Avg cost by order | Sales |
|-------|-----------|---|--|
| | 71 | 75 | 8.152 |
| | 151 | 95 | 12.154 |
| | 752 | 121 | 35.421 |
| 71 | 121 | 60 | 6.020 |
| ~_^ | 412 | 65 | 3.326 |
| | 20 | 50 | 3.127 |
| ~~~ | 925 | 112 | 46.500 |
| | 121 | 80 | 10.151 |
| | Trend | 71 151 752 121 412 20 925 | 71 75 151 95 752 121 121 60 412 65 20 50 925 112 |

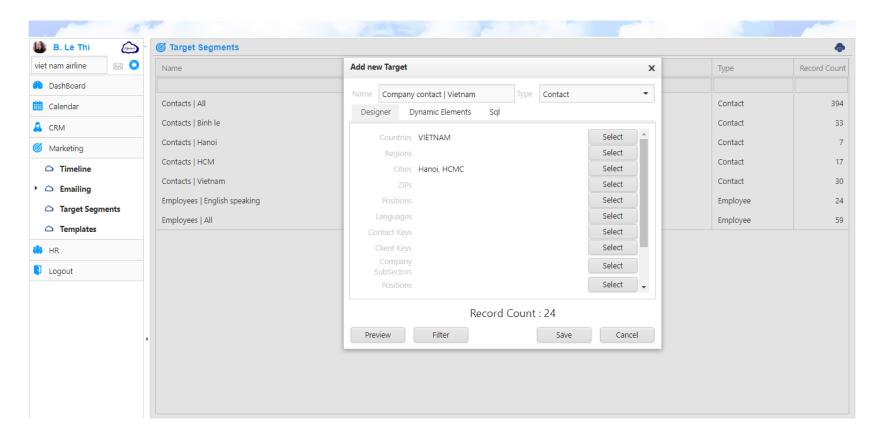
Sale by region





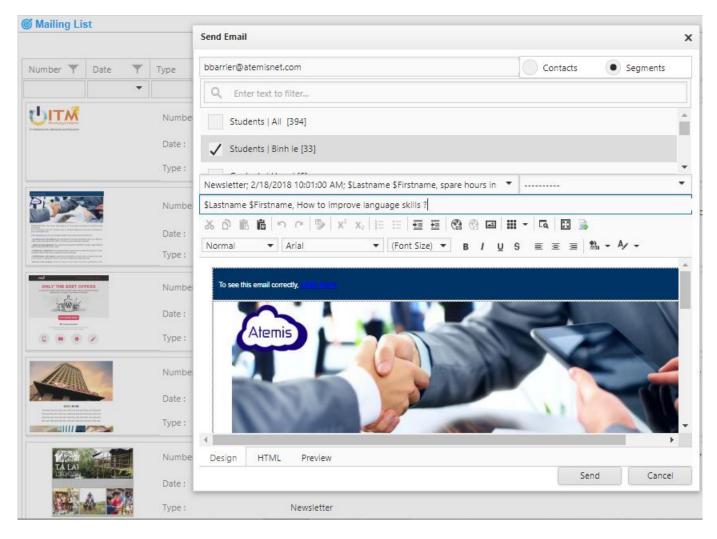
Target segment





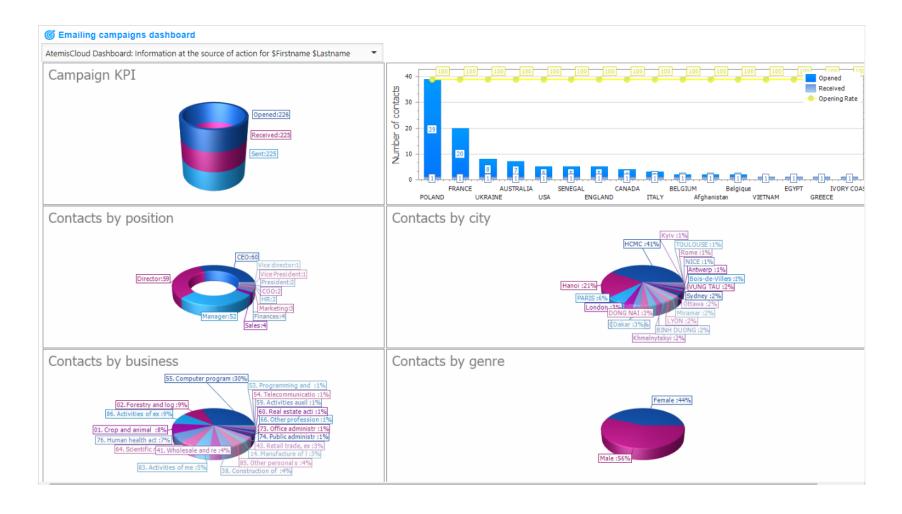
List of mailing / Newsletter





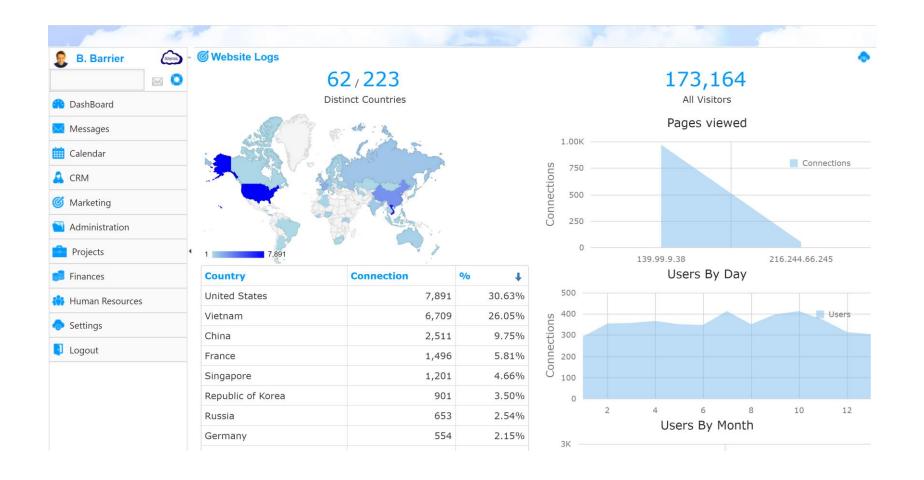
Emailing campaigns dashboard





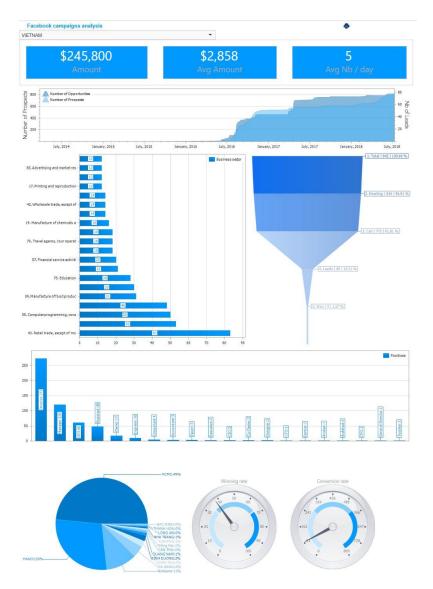
Website logs





Facebook campaign analysis







Administration features

Documents Dashboard

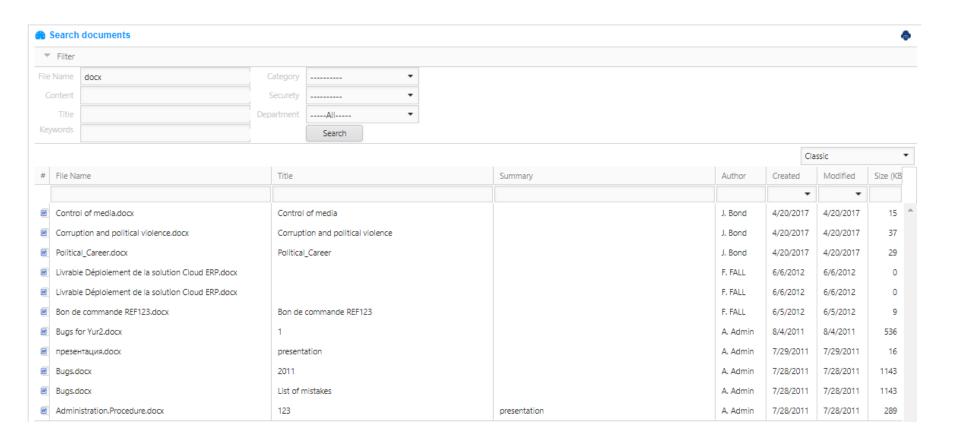


Documents Dashboard



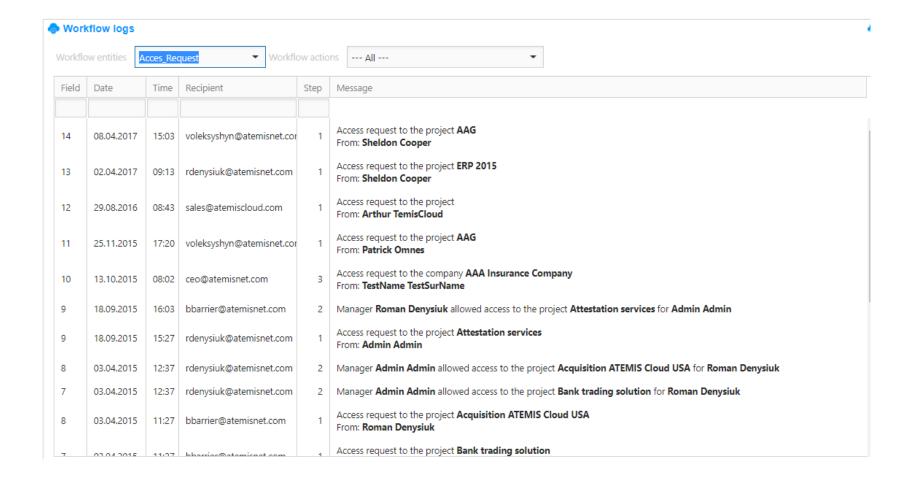
Search documents





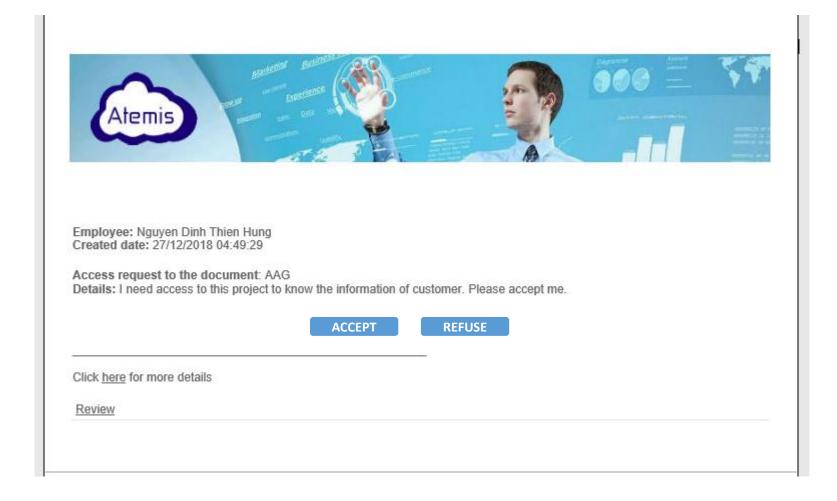
Workflow logs / Access Requests





Access request mail

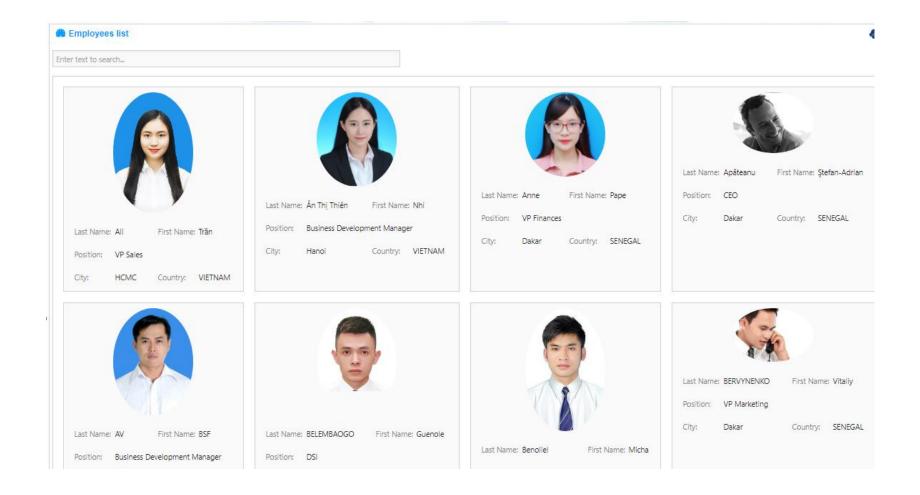






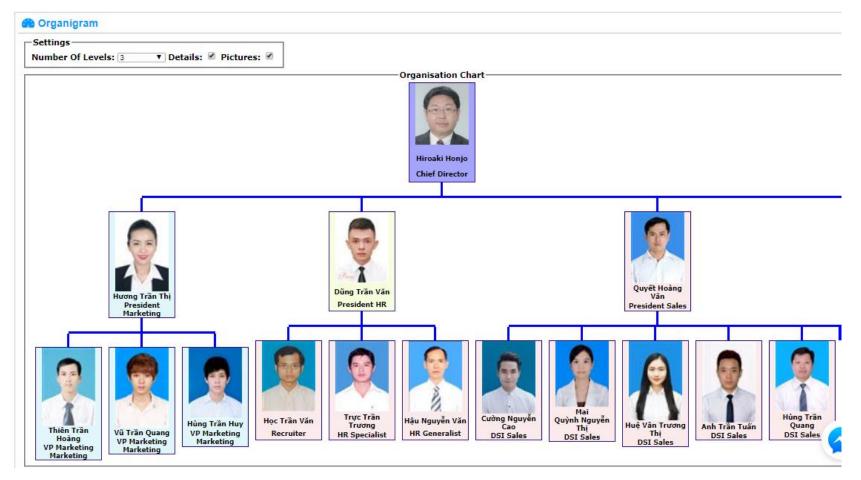
Employee list





Organization Chart





Employee Details



| Details | Additional Skills | Job Description Projects Activity | Appraisal Report Repo | orts Limited Files |
|---------|--------------------|---|-----------------------|-------------------------|
| SurNa | me Name Patronymic | Vân Trần Thị Mai | Position | Sales |
| | Department | Sales | Profile | Sales |
| | Manager | Admin Admin | PIN | 2653 |
| | Adress | 4 Nguyễn Thị Minh Khai, P. Đa Kao, Q.3 , TPHCM | ZIP | 2653 |
| | City | HCMC | Country | VIETNAM |
| | Tel1 | 0917978484 | Tel2 | 0917978484 |
| | E-mail | vantran@atemiscloud.com | E-mail | vantran@atemiscloud.com |
| | Language | Vietnamese | BirthDate | 1/17/1995 |
| | Salary | 300,00 | Hourly Rate | 17,00 |
| | Contract Begin | 1/13/2019 | Contract End | |
| | Dismissed | | | |

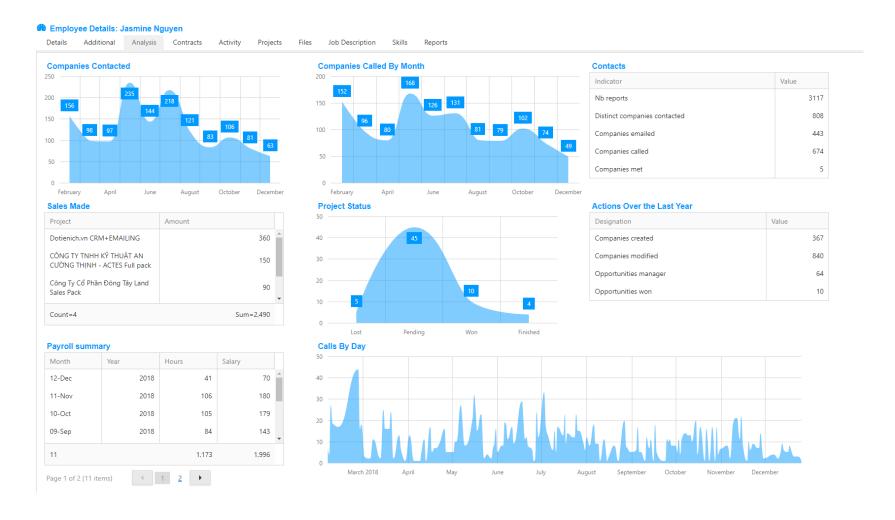
Employee's skills





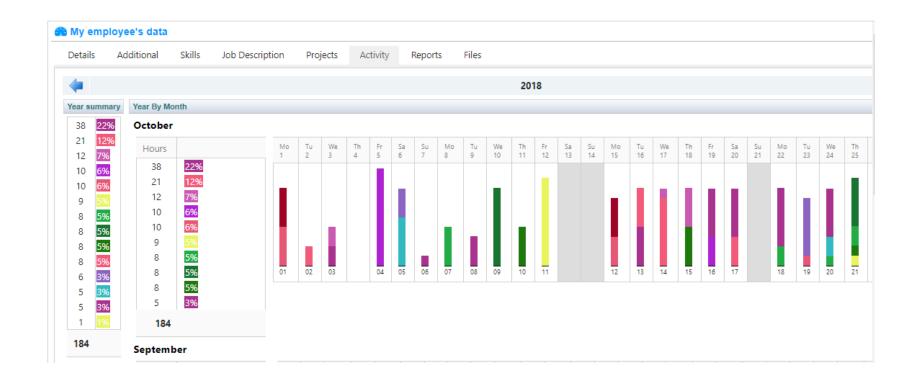
Employee Analysis





Employee Working Hours





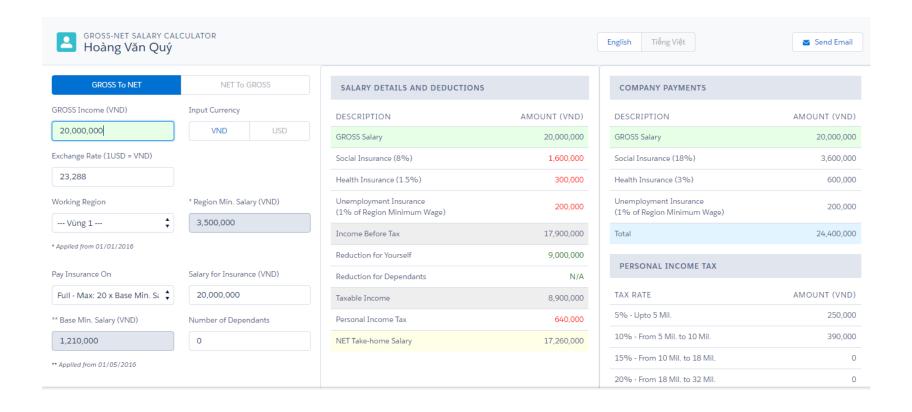
Holiday requests





Payroll calculator





Payslip



PAYROLL STATEMENT FOR FEBRUARY 2019



AtemisCloud VietNam

4 Nguyễn Thị Minh Khai

D.1, HCMC, VietNam

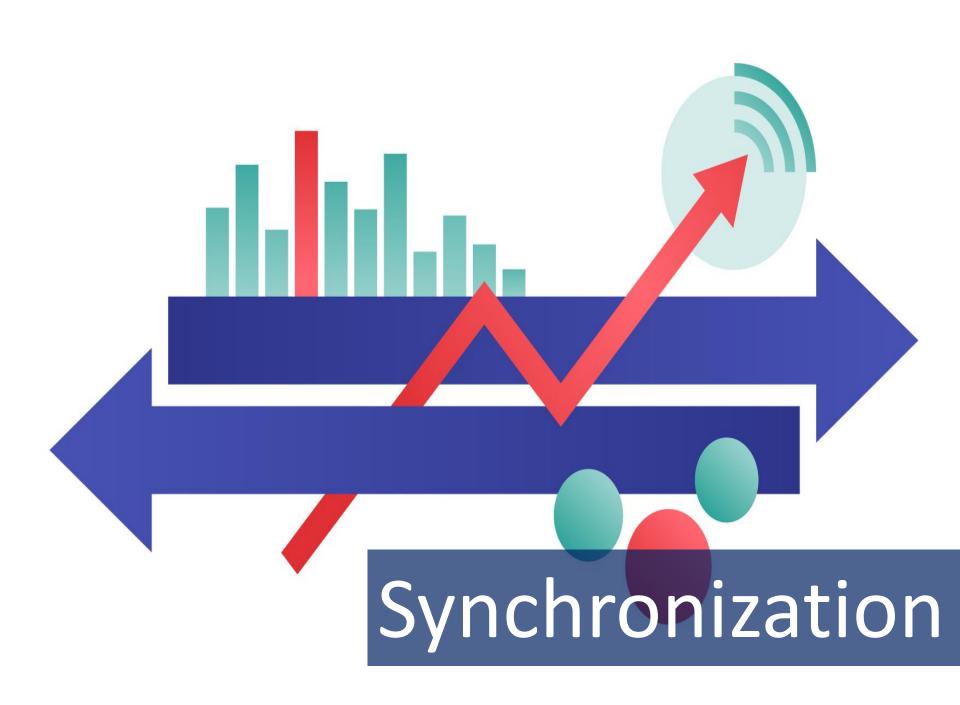
inguyen@atemiscloud.com

0123456789

| Employee First Name | Admin | | PAY AND HOURS | HOURS | PAYMENT |
|---------------------|------------------------------------|----------|-----------------|--------|--------------|
| Employee Last Name | Admin | 96 | Regular Hours | 155.00 | 15,500,000 ¢ |
| Position | Business Development Manager | | Overtime Hours | 20.00 | 2,000,000 ¢ |
| Pay Begin Date | 2/1/2019 | 9:00:00 | Holiday Hours | 0.00 | - d |
| Pay End Date | 28/1/2019 | 18:00:00 | Vacation Hours | 0.00 | - d |
| Calculation Date | 1/3/2019 | 14:30:50 | Sick Time Hours | 0.00 | - d |

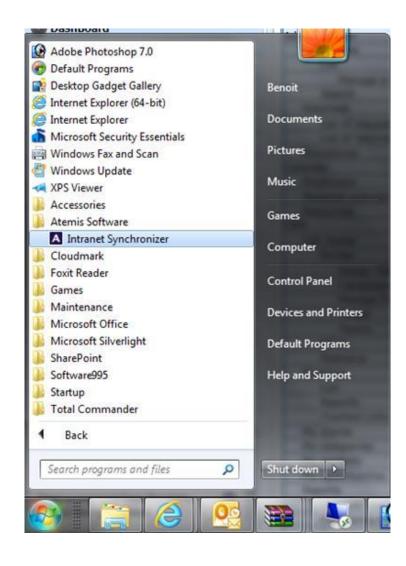
| GRO | 988 | PF | RE-TAX WITHHOLDIN | GS |
|--------------|--------------|----------------|-------------------|--------------|
| Sales | 1,000,000 4 | For Employee | HCMC | 9,000,000 4 |
| Prime | 1,500,000 4 | For Dependents | 1 Person | 3,600,000 4 |
| Gross Salary | 20,000,000 4 | Total | | 12,600,000 4 |

| INSURANCE | | | SALARY | | |
|--------------|--------|-------------|----------------|------------|-------------|
| Social | 8.00% | 1,600,000 4 | Taxable Income | 1 | 5,300,000 4 |
| Health | 1.50% | 300,000 ₫ | Income Tax | Level 2 | 280,000 4 |
| Unemployment | 1.00% | 200,000 4 | Salary | 17,620,000 | |
| Total | 10.50% | 2,100,000 ₫ | Notes | | |

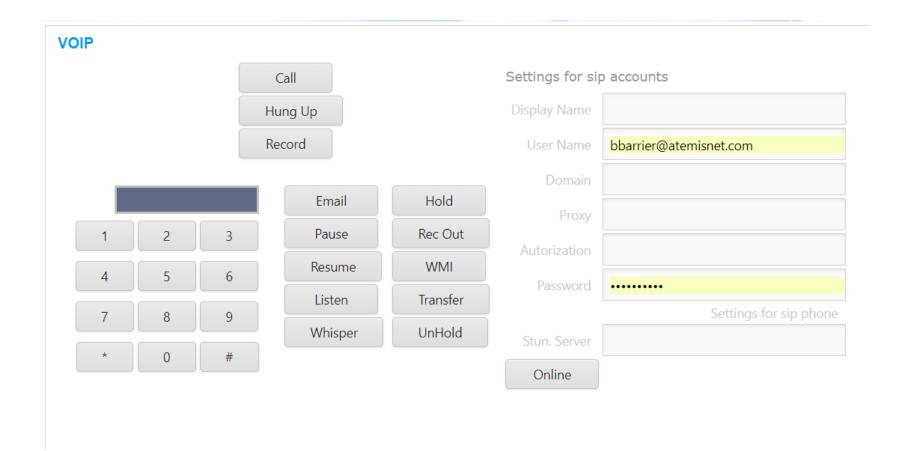


Outlook synchronization





Make a call immediately from solution Atemis

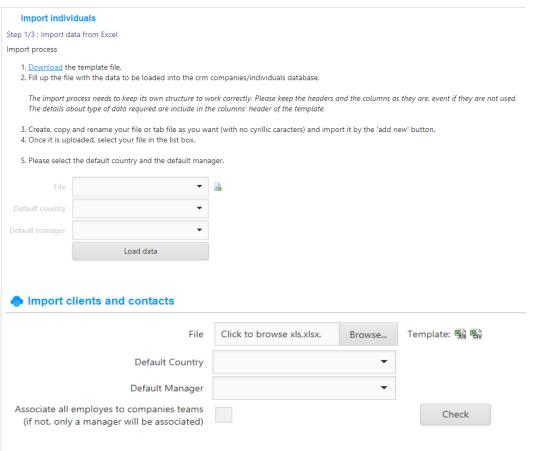


Quick integration



Import individuals

Import clients and contacts

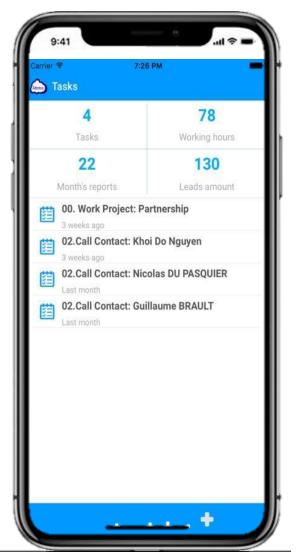


Mobile Version



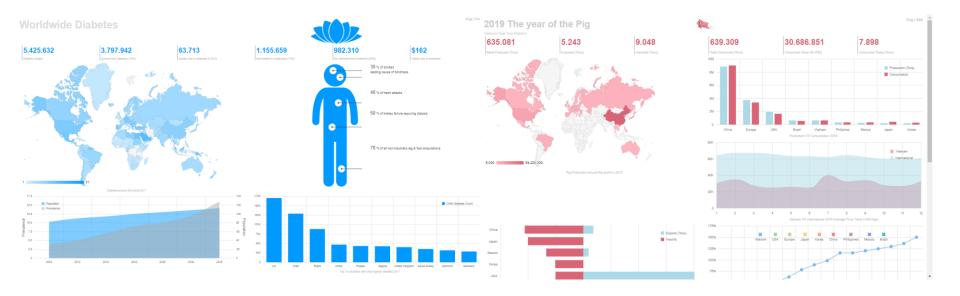






OUR INTERESTING PROJECTS





Worldwide Diabetes

Pig Dashboard

Others information



Get more about the AtemisCloud



Demonstration on line

Login: sales@Atemiscloud.com Password: AtemisCloud2017



Sales dashboard

Get your own



AtemisCloud Channel & Blog



We wish you a pleasant flight in the AtemisCloud



<u>jnguyen@atemiscloud.com</u> www.atemiscloud.com